# 2024 Incentive Application August 2024





# **Consumers Energy**

**Business Energy Efficiency Programs** 



### **Table of Contents**

Types of Incentive Applications	.3
Bonus Incentives	.3
Incentive Caps and Limits	.4
About this Application	.4
Pre-Notifications	.4
How to Apply	.5
Applicant Information	.6
Final Application/Customer Signature	.7
Terms and Conditions	.8
Lighting	.9
Lighting Controls	.13
Variable Frequency Drives	.14
Compressed Air	.17
Miscellaneous Electric	.19
Manufacturing	.20
HVAC Equipment	.22
Building Automation Systems	.27
Advanced Air Distribution and Energy Recovery	.30
Laboratory	.32
Tune-up/Maintenance	.33
Refrigeration, Laundry & Kitchen	.35
Building Envelope and Insulation	.38
Pipe and Ductwork Insulation	.39
Agricultural	.40
LEED <sup>®</sup> Whole Building	.43
Custom	.44
Business Instant Discount Program	.45

### Appendix

Variable Frequency Drive Information Worksheet	47
Compressed Air Correct Sizing Worksheet	48

Need help? Call 877-607-0737 or Email: ConsumersEnergyBusinessSolutions@cmsenergy.com



### Full PDF (this application) - Retrofit Project

Projects such as replacing existing equipment with new high-efficiency equipment, or retrofitting existing equipment to improve energy efficiency.

### Full PDF (this application) - New Construction Project

Projects that result in a permanent reduction in electrical (kWh) and/or natural gas (Mcf) energy use compared to baseline practices. The following project types are classified as New Construction/Major Renovation:

- New building wherein no structure or site footprint presently exists.
- Addition or expansion of an existing building or site footprint.
- Major tenant improvements that change the use of the space.
- Projects that require added energy load.

### **Business Instant Discount Program**

**Instant savings, no application required!** Simply purchase the products from participating distributors to receive the instant discount. Pages 45 and 46 contain a list of all the eligible products. The incentive is a discount at the point of purchase from participating distributors.

For full details, visit: ConsumersEnergy.com/business/energy-efficiency/special-programs/instant-discount-program

### **Bonus Incentives**

### **Buy Michigan Bonus**

Customers who use Michigan-made products in their energy saving projects may be eligible for an additional 20% bonus incentive. An affidavit from the manufacturer attesting the product is at least 50% manufactured and assembled in the state of Michigan (exclusive of packaging) is required. Look for this symbol: and check the Buy Michigan box located next to eligible measures throughout the application to receive your bonus!

Need Help? Call 877-607-0737 or Email: ConsumersEnergyBusinessSolutions@cmsenergy.com

3

### **Incentive Caps and Limits**

Incentives are subject to limits in order to encourage equitable distribution of funds among as many Consumers Energy customers as possible. Incentive caps are imposed annually and are calculated based upon the program year in which the incentive is paid to the customer.

### **Customer Annual Limits**

The amount of incentives a facility or customer can receive is limited. A facility is defined as a single customer who is responsible for paying the Consumers Energy electric and/or natural gas bill. A customer is defined as the organization under which the company (or companies) are owned or operated, regardless of who is responsible for paying the bill. Program year incentive limits are per customer, facility, project or measure as shown below.

Prescriptive Incentives	100% of the total project cost, and per measure, facility, or project where specified in this Application or the Incentive Catalog
Custom Incentives	50% of the total project cost
Electric Customer Incentive Limit	\$2 million across all facilities per customer
Natural Gas Customer Incentive Limit	\$1 million across all facilities per customer
Natural Gas Custom Tiers per Customer	100% of the calculated natural gas incentive up to \$500,000 50% of the calculated natural gas incentive above \$500,000

### **About this Application**

Consumers Energy Business Energy Efficiency Programs offer incentives to help businesses reduce energy use by improving the efficiency of their equipment. Prescriptive incentives are cash incentives for implementing many common energy efficiency improvements. Custom incentives are cash incentives for making certain energy efficiency improvements not covered by prescriptive incentives.

All Consumers Energy commercial and industrial customers are eligible for prescriptive and custom incentives.

### **Pre-Notifications**

A Pre-Notification Application is required for most projects, including all custom incentive and new construction projects. It is recommended for projects requesting incentives over \$10,000. Check the current Incentive Application and Catalog for the measures you plan to implement to see if a Pre-Notification Application is required.

### **RETROFIT PROJECT PRE-NOTIFICATION**

1. Completed Applicant Information sheet (page 6).

2. Supporting documentation (see Incentive Catalog for detailed descriptions of measures, equipment specifications and other requirements).

- 3. Specification sheets for all proposed equipment.
- 4. Business energy efficiency measure worksheets for incentives requested.

### **NEW CONSTRUCTION PRE-NOTIFICATION**

Measures that may qualify for new construction are designated by a "\_\_\_\_\_" symbol on the left of the measure.

- 1. Completed Applicant Information Sheet (page 6).
- 2. Supporting documentation (see Incentive Catalog for detailed descriptions of measures, equipment specifications and other requirements).
- 3. Specification sheets for all proposed equipment.
- 4. Business energy efficiency measure worksheets for incentives requested.

## Submit Pre-Notification and Final Applications by One of the Following Methods:

Mail: Consumers Energy Business Energy Efficiency Programs P.O. Box 1040 Okemos, MI 48805 Fax: 877-607-0738

Email: ConsumersEnergyBusinessSolutions@cmsenergy.com

#### 1.Check Project and Equipment Eligibility

All installed equipment must meet or exceed specifications described in the Incentive Catalog available at ConsumersEnergy.com/startsaving.



Wait until your application is approved before starting your project. Your reservation letter will state your project approval and the amount reserved.

#### 5. Receive Incentive Payment

When Final Application is approved an incentive check will be mailed to you or your designee. Checks are typically mailed within 6 to 8 weeks.



Pre-Notification Applications are required for some projects (see page 4 for details) and recommended for projects requesting incentives exceeding \$10,000. Keep your Pre-Notification Application for your Final Application. Simply update the Application with the final information and move the check mark to the Final Application box at the top of page 6.

#### 4. Submit a Final Application

You must submit your Final Application within 60 days of the completion date, or on or before the reservation expiration date, whichever occurs first.

#### Attach the following (incomplete applications will be rejected):

- Completed applicant information, 4. customer signature, and payment release, if appropriate (pages 6 & 7).
- Supporting documentation (see 5. Incentive Catalog for detailed descriptions of measures, equipment specifications and other requirements).
- Dated and itemized invoices listing the model number, manufacturer, unit price and quantity of the installed equipment.
- Scope of work depicting the type and quantity of installed equipment (as necessary).
- Specification sheets for installed equipment, if different from previously submitted.
- Business energy efficiency measure worksheets for incentives requested.
- Copy of payee's W-9.

#### 3. Install Equipment and/or Complete Project

You have a total of 90 days (Retrofit) or 18 months (New Construction) to install equipment and/or complete your project and submit your Final Application. Contact the Program team if your project will take longer.

DIRECTIONS: Please save this form to your computer by selecting "File>Save As..." before filling out any information electronically and after select "Save." Note: this form requires Adobe Reader<sup>®</sup> version 11.0 or higher to function properly. Download it at get.adobe.com/reader.

7.

### **Applicant Information**

		Consun	ners Energy	EES Onsite E	ingineer (if	known)			
Type of Application: 📃 Retrofit Project 🗌 New Construction 🛛 Consumers Energy ER Specialist (if known)									
Who is the primary contact? Customer Technical Contact Consumers Energy ES Manager (if known)									
Include a secondary contact in communications? Customer Technical Contact									
This is my: Pre-Notification Application Final Application Revised Application <b>PROJECT # CE-24</b>									
How did you hear about us?									
🗌 Radio 📃	Internet	🗌 Direct Mai	il	🗌 Consur	mers Energ	Jy EES/ES	М		
	Email	Sporting E			mers Energ		cialist		
Billboard	Prior Participant	Contracto	r	Other_					
Customer Information (Required	for All Applicatio	ns)							
Company Name (as it appea	rs on Consumers	Energy bill)							
Contact Name				Title					
Mailing Address								<u> </u>	
City		State		ZIP					
 Phone	Email			20					
FIIONE									
We will use your email address sole and your projects.	ely to provide time	ly information abou	it the Consur	mers Energy B	usiness En	ərgy Effici	ency Pro	grams	
Consumers Energy Natural Gas A	Account Number (	at Project Locatio	n)						
		· · · · · ·							
Consumers Energy Electric Accou	int Number (at Pr	roject Location)							
Primary Business Type									
Agriculture 🗌 Da		Hospital		Religious			Other		
	eavy Industrial	Hotel		Big Box Ret			Facility S	Size (Area)	
	ght Industrial gh School	☐ Motel ☐ Municipality/As	sombly	Small Retai		+		<u>ft²</u>	
	hool (K-8)	Large Office	sembly	Quick Servi				int -Filled	
	niversity/College	Small Office		Warehouse				iges	
Customer Tax Information (Requ				_					
Tax Status**: Individual/Single-Men	Sole Proprietor/ [ mber LLC	C Corporation	Partners     Trust/Es	ship 🔲 LLC state 🔲 Oth	: Enter Tax ner	(Classific	ation		
Tax ID Number: Please provide	e vour FIN/Feder	al Tax ID below							
				Exemption	าร				
EIN/Federal Tax ID	-			Payee Code	e	_ FATCA	Code _		
Project Information									
Project Name (if applicable)									
Installation Address									
City		State		ZIP					
Estimated Completion Date			Total Incer	ntive Request	ed				
Technical Contact Information (7	Trade Ally, Contra	ctor, Designer, etc.	)						
Company Name*			Consumers	Energy Contr	actor ID (if	<sup>:</sup> known)			
Contact Name		Tit			· · · ·	i			
Phone			nail					<u> </u>	
Mailing Address		Cit				State	ZIP		
			•			Jule	<u>۲</u> ۱۲		
Rebate Processor Name * Company name as it appears on you	ur W-9.		nail						
** W-9 must be provided for payee wit		For internal use only				CE.			
		Date	Assigned			CE -			

### **Final Application/Customer Signature**

7

Measure Category	Category Total (Before)	Buy Michigan
Lighting		
Lighting Controls		
Variable Frequency Drives (VFD)		
Compressed Air		
Miscellaneous Electric		
Manufacturing		
HVAC Equipment		
Building Automation Systems		
Advanced Air Distribution and Energy Recovery		
Laboratory		
Tune-up/Maintenance		
Refrigeration/Laundry/Kitchen		
Building Envelope and Insulation		
Pipe and Ductwork Insulation		
Agricultural		
LEED <sup>®</sup> Whole Building		
Custom		



Incentive Totals	
Measure Subtotal	
20% Buy Michigan Bonus	
Incentive Total	

Important: Please read the Terms and Conditions on page 8 before signing and submitting this application. A customer signature is required for payment in the Incentive Requested section below. Checks will be made out to the applicant's business unless payment is released in the Third Party Payment Release section below.

Incentive Requested		
Total Project Cost	Total Incentive Requested	Actual Completion Date
Company Name (as it appears on Consumers Energy bill)		Project #
Customer Signature		Date
Print Name		Title
Upon signing, I am stating that I have i	read and understand the Terms and Conditions set	forth by this program.
Third Party Payment Release		
Skip This Section If Rebate Check W	/ill Be Made Payable To Customer	
		I not be receiving the incentive payment. I also understand that my release Incentive Catalog, Final Application Agreement and Terms and Conditions.
Customer Name	Signature	Date
Check should be made payable to Individual/Company Name*	to:	Phone
Mailing Address		
City	State	ZIP
Tax Status**: Individual/S Single-Men	aharlı C	urtnership 🛛 LLC: Enter Tax Classification ust/Estate 🗋 Other
Tax ID Number       Please provide y         EIN/Federal Tax ID	rour EIN/Federal Tax ID below.	Exemptions Payee Code FATCA Code
Please note that this document will requir * Company name as it appears on your W-9 ** W-9 must be provided for payee with app		
Interactive PDF is available	e at ConsumersEnergy.com/startsaving	<b>Consumers Energy</b> Count on Us <sup>®</sup> Go to Top

As an eligible Consumers Energy customer, I certify the indicated energy efficiency measures were installed during the 2024 program year. The energy optimization measures are installed in a qualifying facility, with a qualifying account, paying the Energy Waste Reduction surcharge and not for resale. Additional Program Terms and Conditions may be found in the Policy and Procedures Manual available at

#### ConsumersEnergy.com/startsaving.

I understand that in the event the application received a reservation, that reservation is not a guarantee of payment. Incentive payment will be based upon the final application meeting the Program Terms and Conditions.

Selected Terms and Conditions include, but are not limited to:

- Project funds are reserved for 90 days from the date of the reservation letter (18 months for New Construction projects). Inside the 90-day and 18-month time-frame, you must submit your Final Application within 60 days of your project completion.
- The Program has a limited budget, but is an annual program. Applications will be processed until allocated funds are fully subscribed or spent each program year. Incentive amounts are subject to change at any time within the program year; however, reserved incentive amounts will be honored within a program year.
- New Construction final applications must be received by November 30 of the program year to qualify for the current year's funding. Multi-year project incentives may vary in accordance with program year changes.
- All equipment must be purchased and installed prior to submitting the Final Application.
- All equipment installed must meet the minimum specifications as stated in the Incentive Catalog and in the Program Terms and Conditions. Failure to meet the minimum specifications will result in disqualification of the measure or incentive payment.
- Applicant agrees to inspection and measurement activities by the utility or its representatives of both project payment and equipment installation for up to five (5) years from the project completion date.
- Incentives may be taxable, and the applicant is solely responsible for the payment of any resulting taxes. Incentives will be reported to the IRS, unless applicant is a corporation or tax exempt.
- From the project completion date the applicant may be required to refund some or all of the incentives if the measures do not remain (or were not) installed for a period of five (5) years or the end of the product life, whichever is less
- All materials removed, including lamps and PCB ballasts, must be taken out of service permanently and disposed of in accordance with local, state and federal codes and ordinances. The Applicant is responsible for being aware of any applicable codes or ordinances. Information about hazardous waste disposal may be found at Michigan.gov/egle.

- For certain measures, the incentive amount will be determined based on the estimated energy savings. The Applicant may be required to provide documentation on energy savings calculations and assumptions. Consumers Energy will make the final determination of the energy savings and thus the incentive amount to be paid.
- Consumers Energy has no obligations regarding and does not endorse or guarantee any claims, promises, work, or equipment made, performed, or furnished by any contractors or equipment vendors that sell or install any energy efficiency measure.
- I have read and understand the Program Requirements, Measure Specifications and Program Guidelines set forth in this Application, the Incentive Catalog and the Program Policy and Procedures Manual and agree to abide by those requirements. Furthermore, I concur that I must meet all eligibility criteria in order to be paid under this program and not receive incentives from any other utility for the same project.
- I certify that the information on this application is true and accurate. I understand that Consumers Energy and its authorized agents may utilize my account information and project scope to evaluate my Application for compliance with the Program Policy and Procedures Manual. I authorize Consumers Energy to utilize certain information including, my company name, energy savings and incentive value for regulatory and promotional purposes. If I choose to subsequently opt out of any recognition, I must indicate this choice in a written letter to the Consumers Energy Business Energy Efficiency Programs team.
- Reserved incentive amounts are not guaranteed and the actual amounts will be based on a review of the final application and supporting documentation (and may be capped at the reserved amount).
- The final incentive amount will be based on the program requirements for the program year for which the incentive is paid.
- We are committed to keeping your email address confidential. We will never sell, rent, or lease our subscription lists to third parties, and we will not provide your personal information to any third party individual, government agency, or company at any time unless compelled to do so by law.
- We will use your email address solely to provide timely information about the Consumers Energy Business Energy Efficiency Programs and your projects.
- In compliance with the CAN-SPAM Act, all email sent from our organization will clearly state who the e-mail is from and provide clear information on how to contact the sender. In addition, all email messages will also contain concise information on how to remove yourself from our mailing list so that you receive no further email communication from the Consumers Energy Business Energy Efficiency Programs.

### UL Type A, B, and Dual Mode (DM) Interior Linear LED Tube Light Retrofits\* (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	LED Model #	Total Incentive	1
LT101	2-Foot T12 to 2-Foot LED Tube Light	\$2.50	Lamp				
LT102	2-Foot T8 to 2-Foot LED Tube Light	\$1.00	Lamp				
LT103	3-Foot T12 to 3-Foot LED Tube Light	\$3.50	Lamp				
LT104	3-Foot T8 to 3-Foot LED Tube Light	\$2.00	Lamp				
LT105	4-Foot T12 to One (1) 4-Foot LED Tube Light	\$5.00	Lamp				
LT106	4-Foot T8 to One (1) 4-Foot LED Tube Light (Low Bay)	\$3.00	Lamp				
LT107	4-Foot T8 to One (1) 4-Foot LED Tube Light (High Bay)	\$4.00	Lamp				
LT108	4-Foot T5 to One (1) 4-Foot LED Tube Light (Low Bay)	\$3.00	Lamp				
LT109	4-Foot T5 to One (1) 4-Foot LED Tube Light (High Bay)	\$4.00	Lamp				
LT110	8-Foot T12 to Two (2) 4-Foot LED Tube Light	\$10.00	8-foot Replaced				
LT111	8-Foot T8 to Two (2) 4-Foot LED Tube Light	\$7.00	8-foot Replaced				
LT112	8-Foot T12 to One (1) 8-Foot LED Tube Light	\$10.00	8-foot Replaced				
LT113	8-Foot T8 to One (1) 8-Foot LED Tube Light	\$7.00	8-foot Replaced				

### UL Type C Interior Linear LED Tube Light Retrofits\* (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	LED Model #	Total Incentive	Ĩ
LT114	2-Foot T12 to 2-Foot LED Tube Light	\$2.50	Lamp				
LT115	2-Foot T8 to 2-Foot LED Tube Light	\$1.00	Lamp				
LT116	3-Foot T12 to 3-Foot LED Tube Light	\$3.50	Lamp				
LT117	3-Foot T8 to 3-Foot LED Tube Light	\$2.00	Lamp				
LT118	4-Foot T12 to One (1) 4-Foot LED Tube Light	\$5.00	Lamp				
LT119	4-Foot T8 to One (1) 4-Foot LED Tube Light (Low Bay)	\$3.00	Lamp				
LT120	4-Foot T8 to One (1) 4-Foot LED Tube Light (High Bay)	\$4.00	Lamp				
LT121	4-Foot T5 to One (1) 4-Foot LED Tube Light (Low Bay)	\$3.00	Lamp				
LT122	4-Foot T5 to One (1) 4-Foot LED Tube Light (High Bay)	\$4.00	Lamp				
LT123	8-Foot T12 to Two (2) 4-Foot LED Tube Light	\$10.00	8-foot Replaced				
LT124	8-Foot T8 to Two (2) 4-Foot LED Tube Light	\$7.00	8-foot Replaced				
LT125	8-Foot T12 to One (1) 8-Foot LED Tube Light	\$10.00	8-foot Replaced				
LT126	8-Foot T8 to One (1) 8-Foot LED Tube Light	\$7.00	8-foot Replaced				

### Permanent Interior T8 or T12 Fluorescent Lamp Removal (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	
LT127	T8 or T12 2-Foot or 3-Foot Lamp Removal		\$1.50	Lamp Removed		
LT128	T8 or T12 4-Foot Lamp Removal	with an LED Tube Light measure	\$5.00	Lamp Removed		
LT129	T8 or T12 8-Foot Lamp Removal	(LT101 - LT126).	\$12.00	Lamp Removed		

<sup>\*</sup>Notes:

9

UL Type A: TLEDs are used as a direct replacement for existing fluorescent tubes, reusing the existing fluorescent ballast and lamp holders to connect the TLED to the fixture.

UL Type B: TLEDs typically use the lamp holders (either existing or retrofitted) to connect the TLEDs to the existing fluorescent fixture and the existing fluorescent ballast is bypassed or removed. TLEDs have internal drivers and run off line voltage.

UL Type C: TLEDs are connected to the low voltage side of a new TLED external driver and the existing fluorescent ballast is disconnected and fully removed from the existing fluorescent fixture.

Dual Mode (DM) Internal Drivers (UL Type A and Type B): TLEDs may operate off the existing fluorescent ballast or be rewired to operate off line voltage. They have the same requirements as Type A or Type B TLEDs.

Subtotal Lighting Incentive - Page <sup>•</sup>

Consumers Energy

### LED Lighting Fixture and Lamp Retrofits (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive (F)	Unit
LT201	Exterior LED Lighting	\$0.65	Watt Reduced
LT202	Parking Garage LED Lighting	\$0.60	Watt Reduced
LT203	Interior LED Lighting (High Bay ≥ 15-Foot)	\$0.40	Watt Reduced
LT204	Interior LED Lighting (High Bay ≥ 15-Foot) Continuous Operation	\$1.00	Watt Reduced
LT205	Interior LED Lighting (Low Bay < 15-Foot)	\$0.35	Watt Reduced
LT206	Interior LED Lighting (Low Bay < 15-Foot) (≥ 8,000 hrs./yr.)	\$1.00	Watt Reduced
LT207	Interior Linear LED Tube Light Fixtures (High Bay ≥ 15-Foot)	\$0.55	Watt Reduced
LT208	Interior Linear LED Tube Light Fixtures (High Bay ≥ 15-Foot) Continuous Operation	\$1.00	Watt Reduced
LT209	Interior Linear LED Tube Light Fixtures (Low Bay < 15-Foot)	\$0.30	Watt Reduced
LT210	Mogul Base LED Lamp Replacing ≤ 400W HID Lamp	\$0.25	Watt Reduced
LT211	Mogul Base LED Lamp Replacing ≤ 400W HID Lamp (≥ 8,000 hrs./yr.)	\$0.40	Watt Reduced
LT212	Signage and Canopy Decorative/Security LED Lighting (Continuous Operation)	\$0.50	Watt Reduced
LT213	Signage and Canopy Decorative/Security LED Lighting (Commercial Hours)	\$0.25	Watt Reduced

Select		Pre			Post		Total Watta			
Appropriate Measure ID	# of Fixtures (A)	# of Lamps/ Fixture	Watts Per Fixture (B)	# of Fixtures (C)	# of Lamps/ Fixture	Watts Per Fixture (D)	Total Watts Reduced (E)= (AxB)-(CxD)	Incentive (See Above) (F)	Total Incentive (ExF)	<b>*</b>
LED Model #			1				1			_
LED Model #			[		1					
LED Model #										
LED Model #										
LED Model #			<u> </u>							
LED Model #										
LED Model #		1					1	1		
LED Model #			1		1		1			l
LED Model #										
Total Incentive										]
Subtotal Lig	Subtotal Lighting Incentive - Page 2									08/2024

Interactive PDF is available at ConsumersEnergy.com/startsaving

### Interior Hardwired LED Trim Kits and Downlight Fixtures (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	LED Model #	Total Incentive	<b>*</b>
LT301	Interior Hardwired LED Trim Kits and Downlight Fixtures	\$8.00	Trim Kit/ Fixture				

### Non-Defined LED Lighting (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive (A)	Unit
LT302	Lumens per Watt Improvement (Mean Efficacy Increase ≥ 5%)	\$0.09	kWh
LT303	Energy Conservation Improvement (Mean Efficacy Increase < 5%)	\$0.05	kWh

Brief Description of Existing Lighting System	Annual Hours of Operation (B)	Mean Lumens/ Watt (C)	# of Fixtures or Lamps (K)	Watts per Fixture or Lamp (L)	Total Lumens (F)=(CxDxE)	Total Watts (G)=(DxE)	Total kWh/yr. (H)=(BxG/1,000)
Totals		•					

Brief Description of New Lighting System	Annual Hours of Operation (I)	Mean Lumens/ Watt (J)	# of Fixtures or Lamps (K)	Watts per Fixture or Lamp (L)	Total Lumens (M)=(JxKxL)	Total Watts (N)=(KxL)	Total kWh/yr. (P)=(IxN/1,000)
Totals							

Project Cost (\$) (R)	Existing System Lumens/ Watt (S)=(F/G)	New System Lumens/ Watt (T)=(M/N)	Lumens/Watt Percent Improvement (U)=(T/S-1)	Annual kWh Savings (V)=(H-P)	Incentive (See Above) (\$/kWh) (A)	Total Incentive (VxA)	*
Total Awarded Inc	entive [Lesser of 1/2	2 Project Cost (R) or	Total Incentive (V	«A)]			

Subtotal Lighting Incentive - Page 3

### New Construction LED Lighting Power Density\* (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit
LT401	Interior LED Lighting	\$0.30	Watt Reduced
LT402	Exterior LED Lighting	\$0.45	Watt Reduced
LT403	Parking Garage LED Lighting	\$0.80	Watt Reduced

	Description of Facility Space	Occupied Area (ft²)	Total Allowed Watts (B)	Total Proposed Watts (C)	Total Watts Reduced (D)=(B-C)	Total Incentive (\$)	<b>*</b>
Interior							
<u>_</u>						(D x \$0.30)	
	Total						
ŗ							
Exterior						_	
ш						(D x \$0.45)	
	Total						
cing age							
Parking Garage						(D x \$0.80)	
	Total						
	Total Incentive						

\*All lighting projects are expected to comply with the Illuminating Engineering Society of North America (IESNA) recommended lighting levels or the local code.

Subtotal Lighting Incentive - Page 4

**Total Lighting Incentive** 

For internal use only			
	Allowed	Proposed	Reduction
Tradeable watts			
Non-tradeable watts			

Consumers Energy

#### Lighting Controls (<sup>(1)</sup>Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
LC101a	Interior Lighting	< 150 sq. ft.	\$12.00	Sensor			
LC101b	Occupancy Sensors per	150 to 500 sq. ft.	\$35.00	Sensor			
LC101c	Space Controlled <sup>(2)</sup>	> 500 sq. ft.	\$85.00	Sensor			
LC102	Interior Lighting Occup	ancy Sensors per Watt <sup>(2)</sup>	\$0.08	Watt Controlled			
LC103	Interior Lighting Occup	ancy and Daylight Sensor Controls <sup>(1)</sup>	\$0.12	Watt Controlled			
LC104	Interior Lighting Dayligh	nt Sensor Controls <sup>(1,3)</sup>	\$0.09	Watt Controlled			
LC105	Interior Centralized Ligh	ting Controls <sup>(1)</sup>	\$0.06	Square Foot			
LC106	Interior Stairwell Lightin	g Controls <sup>(1)</sup>	\$0.40	Watt Controlled			
LC107	Exterior Lighting Multi-S	Step Dimming Occupancy Sensor Controls <sup>(1)</sup>	\$0.15	Watt Controlled			
LC108	Exterior Lighting Occup	ancy Sensor Controls <sup>(1)</sup>	\$0.25	Watt Controlled			
LC109	Exterior Lighting Multi-S	Step Dimming Timer Controls <sup>(1)</sup>	\$0.15	Watt Controlled			

<sup>(2)</sup>Measures LC101 and LC102 cannot be applied to the same sensor. Integrated sensors and sensors controlling only one low-bay fixture are only eligible for LC101a or LC102. Sensors controlling a single high-bay fixture or integrated into a high-bay fixture are eligible for LC101a, LC101b or LC102. <sup>(3)</sup>Measure may be eligible for New Construction applications if daylight sensor controls are not required by code (consult Incentive Catalog,

ASHRAE 90.1- 2013 and local building codes).

#### Subtotal Lighting Control Incentive

#### Networked Lighting Controls (NLC) (Pre-Notification Required)

Please attach supporting documentation as described in the Consumers Energy Business Energy Efficiency Program Incentive Catalog and/or the Program Policies and Procedures Manual.

#### **Step 1: Energy Savings Summary**

Incentive Rate Type 1: Commercial, Offices, Schools and Hospitals; \$0.25/kWh/year

Incentive Rate Type 2: Manufacturing, Heavy Industrial, Parking Structures and Warehousing; \$0.18/kWh/year

ID	Service	Unit	Annual Savings (kWh/yr.)** (A)	Incentive (\$/kWh) (B)	Project Cost (\$)	Total NLC Incentive* (AxB)	<b>*</b>
LC110	Electric	kWh		Type 1: \$0.25			
LC111	Electric	kWh		Type 2: \$0.18			

#### Step 2: Miscellaneous Data

Annual Hours of Operation (Hours/yr.)	Estimated Measure Life (Years)	Peak Demand Electrical Savings (kW)

Step 3: Executive Summary (Please define project scope in full detail including a summary of pre- and post-NLC retrofit lighting and controls)

\*Total Awarded Incentive cannot exceed 50 percent of the total project cost or customer annual limits.

\*\*If New Construction, the baseline shall be in accordance with Michigan Energy Code or standard customary practice.

Subtotal Network Lighting Controls Incentive\*\*

Total Lighting Controls Incentive

13

08/2024

Consumers Energy

Count on Us® Go to Top

#### **HVAC Variable Frequency Drives**

Consumers Energy Electric Customers)

ID	Measure	Incentive (A)	Unit (B)
VF101	VFD on HVAC Supply Fans up to 100 HP*	\$70.00	HP
VF102	VFD on HVAC Return Fans up to 100 HP*	\$70.00	HP
VF103	VFD on HVAC Cooling Tower Fans up to 100 HP*	\$40.00	HP
VF104	VFD on HVAC Chilled Water Pumps up to 100 HP*	\$60.00	HP
VF105	VFD on HVAC Hydronic Heating Water Pumps up to 100 HP*	\$100.00	HP
VF106	VFD on HVAC Fans - Fixed Speed (< 54 Hz) up to 100 HP*	\$50.00	HP
VF107	VFD on CW HVAC Pumps - Fixed Speed (≤ 54 Hz) Bypass up to 100 HP*	\$40.00	HP
VF108	VFD on CW HVAC Pumps - Fixed Speed ( $\leq$ 54 Hz) Throttled up to 100 HP*	\$25.00	HP
VF109	VFD on HW HVAC Pumps - Fixed Speed (≤ 54 Hz) Bypass up to 100 HP*	\$70.00	HP
VF110	VFD for HW HVAC Pumps - Fixed Speed ( $\leq$ 54 Hz) Throttled up to 100 HP*	\$40.00	HP
VF111	Two-Speed RTU Supply Fans*	\$20.00	Ton
VF112	VFD on HVAC or Grocery Store Refrigeration System Condenser Fans*	\$50.00	Ton of Load

\*Measure may be eligible for New Construction applications if variable speed control is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

VFD Application (See Above)	Installation Type (I)	Control Before VFD (II)	VFD Control Variable (III)	Incentive (See Above) (A)	Controlled Motor HP or Tons of Load (See Above) (B)	# of Motors or Units (C)	Total Incentive (A x B x C)	<b>*</b>
								] 🗆
								] 🗆

### VFD Installation Type (I)

Code	Description	Code	Description	
SFA	HVAC Supply Air Fan	CDWP	Condenser Water Pump	
RFA	HVAC Return Air Fan	CW	Chilled Water Pump	
BEF	Building Exhaust Fan	WSP	Domestic Water Pump	
MAF	Makeup Air Fan	FWP	Boiler Feedwater Pump	
CTF	Cooling Tower Fan	НW	Hydronic HVAC Pump	
BDF	HVAC Boiler		Pool Pump	
FM	Other Fan (Specify):	PM	Other Pump (Specify):	

### Control Before VFD (II)

Code	Description			
DD	Discharge Damper			
IGV	Inlet Guide Vanes			
ocv	Outlet Control/ Throttle Valve			
BV	Bypass			
ONF	ON/OFF			
MISC	Other (Specify):			

### VFD Control Variable (III)

Code	Description			
Temp Temperature				
Ρ	Pressure			
Flow	Volume Flow Rate			
Misc	Variable Input			

### Subtotal VFD Incentive - Page 1

### Process Variable Frequency Drives (<sup>(1)</sup>Pre-Notification Required for Motors rated over 50 HP)

(Consumers Energy Electric Customers)

ID	Measure	Incentive (A)	Unit (B)
VF201	VFD on Process Pumps up to 50 HP	\$125.00	HP
VF202	VFD on Process Pumps 51 HP to 250 HP <sup>(1,3)</sup>	\$125.00	HP
VF203	VFD on Process Fans up to 50 HP	\$100.00	HP
VF204	VFD on Process Fans 51 HP to 250 HP <sup>(1,3)</sup>	\$100.00	HP
VF205	VFD on Process Fans - Fixed Speed (≤ 54 Hz) up to 250 HP <sup>(1,3)</sup>	\$75.00	HP
VF206	VFD on Process Pumps - Fixed Speed ( $\leq$ 54 Hz) up to 250 HP <sup>(1,3)</sup>	\$100.00	HP
VF207	VFD on Data Center, Telecom, or Computer Room Air Conditioning System (CRAC) Pumps and Fans <sup>(2)</sup>	\$150.00	HP
VF208	VFD on Open Loop Pumping Systems up to 100 HP <sup>(1,3)</sup>	\$40.00	HP
VF209	VFD on Condenser Fans - Med Temp Refrigeration (33° to 50°F) (excluding grocery stores) $^{(2)}$	\$100.00	HP
VF210	VFD on Condenser Fans - Low Temp Refrigeration (max 32° F) (excluding grocery stores) <sup>(2)</sup>	\$120.00	HP
VF211	VFD on Pool Circulation Pumps up to 50 HP	\$200.00	HP
VF212	VFD on Process Cooling Tower Fans <sup>(1,3)</sup>	\$40.00	HP
VF213	VSD on Industrial Vacuum Pump Systems up to 25 HP	\$20.00	HP

<sup>(2)</sup>Measure may be eligible for New Construction applications if variable speed control is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

<sup>(3)</sup>For motors rated over 50 HP, must submit a completed Variable Frequency Drive Information Worksheet (see Appendix) with the Pre-Notification Application, and must complete the power monitoring specified on the VFD Information Worksheet and submit the data (kW) with the Final Application.

VFD Application (See Above)	Installation Type (I)	Control Before VFD (II)	VFD Control Variable (III)	Incentive (See Above) (A)	Controlled Motor Size (HP) (B)	# of Motors (C)	Total Incentive (A x B x C)	<b>*</b>

#### VFD Installation Type (I)

Code	Description	Code	Description			
SFA	HVAC Supply Air Fan	CDWP	Condenser Water Pump			
RFA	HVAC Return Air Fan	CW	Chilled Water Pump			
BEF	Building Exhaust Fan	WSP	Domestic Water Pump			
MAF	Makeup Air Fan	FWP	Boiler Feedwater Pump			
CTF	Cooling Tower Fan	HW	Hydronic HVAC Pump			
BDF	HVAC Boiler Draft Fan	PP	Pool Pump			
FM	Other Fan (Specify):	PM	Other Pump (Specify):			
C 1.		<b>.</b>				

#### Control Before VFD (II)

Code	Description
DD	Discharge Damper
IGV	Inlet Guide Vanes
OCV	Outlet Control/ Throttle Valve
BV	Bypass
ONF	ON/OFF
MISC	Other (Specify):

#### VFD Control Variable (III)

Code	Description			
Temp	Temperature			
Р	Pressure			
Flow	Volume Flow Rate			
Misc	Variable Input			

### Integrated Variable Speed Motor (e.g. ECM) on Fans

(Consumers Energy Electric Customers)

ID	Measure	Incentive (A)	Unit	Motor Size (HP) (B)	# of Motors (C)	Total Incentive (A x B x C)	<b>*</b>
VF301	Integrated Variable Speed Motor (e.g. ECM) on Furnace, UV, FCU, and Light Duty AHU Fans (up to 7.5 HP)*	\$100.00	HP				
VF302	Integrated Variable Speed Motor (e.g. ECM) on RTU or Grocery Store Refrigeration System Exterior Condenser Fans*	\$30.00	HP				

\*Measure may be eligible for New Construction applications if variable speed control or an ECM is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

### Integrated Variable Speed Motor (e.g. ECM) on Pumps

(Consumers Energy Electric Customers)

ID	Measure		Incentive	Unit	Motor Size (Watts)	# of Motors	Total Incentive	-
VF303a		< 100 watts**	\$100.00	EC Motor				
VF303b	ECM on Domestic Hot Water	100 to 500 watts**	\$250.00	EC Motor				
VF303c	Recirculation Pumps	> 500 watts**	\$500.00	EC Motor				
VF304a	ECM on Hydronic Heating Circulation	< 100 watts**	\$50.00	EC Motor				
VF304b		100 to 500 watts**	\$150.00	EC Motor				
VF304c	Pumps*	> 500 watts**	\$450.00	EC Motor				
VF305a	ECM on Chilled Water Circulation Pumps*	< 100 watts**	\$25.00	EC Motor				
VF305b		100 to 500 watts**	\$100.00	EC Motor				
VF305c		> 500 watts**	\$200.00	EC Motor				

\*Measure may be eligible for New Construction applications if variable speed control or an ECM is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

\*\*1HP = 745.7 watts (e.g. a <sup>1</sup>/<sub>16</sub> HP motor is 46.6 watts).

#### Subtotal VFD Incentive - Page 3

Total VFD Incentive

16

### **Supply Side Measures**

#### Air Compressors (Pre-Notification Required)

(Consumers Energy Electric Customers unless otherwise noted)

ID	New Air Compressor Type	Required New AC Size	Required New System Configuration	Required New AC Hrs/Year	Incentive	Unit	Estimated New AC Hrs/Year	# of Units	Total Incentive	<b>*</b>
CA101			Single Air	<u>≥</u> 6,000 hrs.	\$170.00	HP				
CA102	Variable Speed Drive (VSD)	50 HP	Compressor	2,000 to 5,999 hrs.	\$100.00	HP				
CA103	Air Compressor	to 500 HP	Multiple Air	<u>&gt;</u> 7,200 hrs	\$200.00	HP				
CA104			Compressors	4,000 to 7,199 hrs.	\$150.00	HP				
CA105	Add Variable Speed Drive (VSD) to Air Compressor	50 HP	Single Air Compressor	6,000 to 7,199 hrs.	\$75.00	HP				
CA106		to 300 HP	Multiple Air Compressors	≥ 7,200 hrs.	\$100.00	HP				
CA107a				24/7/365	\$200.00	HP				
CA107b			Single Air	3 shifts per 5 day week	\$150.00	HP				
CA107c	Variable Speed Drive (VSD) Air Compressor	< 50 HP	Compressor or Multiple Air Compressors	2 shifts per 5 day week	\$100.00	HP				
CA107d				1 shift per 5 day week	\$50.00	HP				
CA108	Variable Displacement (VD) Air Compressor	<u>≥</u> 50 HP	Single Air Compressor	N/A	\$35.00	HP				
CA109	Two-Stage Air Compressor (VSD/VD/LNL Type)	≥ 50 HP	Single or Multiple ACs	N/A	\$20.00	HP				
Flow Control Type for Existing Air Compressors (check all that apply) Existing Compressed Air System Configuration										

Inlet Modulation (IM)

Load/No-Load (LNL)

Variable Displacement (VD) Variable Speed Drive (VSD) Single Air Compressor System

Multiple Air Compressor System

### Compressed Air Dryers (Pre-Notification Required)

(Consumers Energy Electric Customers unless otherwise noted)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	3
CA110	Refrigerated Cycling Thermal Mass Compressed Air Dryer	\$1.00	SCFM			
CA111	Refrigerated Cycling Variable Speed Drive Compressed Air Dryer	\$3.50	SCFM			
CA112	Refrigerated Cycling Digital Scroll Compressed Air Dryer	\$3.00	SCFM			
CA113	Refrigerated Non-Cycling Air Dryer replacing Desiccant Air Dryer (≥ 50 HP System)	\$4.00	SCFM			
CA114	Heated Blower Purge Desiccant Compressed Air Dryer with Dew Point Control	\$4.00	SCFM			
CA115	Desiccant Compressed Air Dryer with Dew Point Sensor Control	\$8.00	SCFM			
CA116	Heat of Compression Desiccant Compressed Air Dryer (> 50 HP System)	\$6.50	SCFM			

	Repl	ace	d C	om	pres	sed	Air	Dryer	Туре
(	che	ck a	ll t	hat	app	lv)			

Desiccant	
Timed	

17

Dew Point Control

Heatless	Refrigerated
Heated	🔲 Non-Cycling
Blower Purge	Cycling

Flow Control Type for Air Compressor(s) Served by New Dryer (check all that apply)

Count on Us®

Go to Top

LNL, VD or VSD Air Compressor(s)

Inlet Modulation (IM) Air Compressor(s)

Subtotal Compressed Air Incentive - Page

Interactive PDF is available at ConsumersEnergy.com/startsaving

**Consumers Energy** 

### Compressed Air Supply Optimization (\*Pre-Notification Required)

(Consumers Energy Electric Customers unless otherwise noted)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	<b>*</b>
CA117	Air Recycling Pneumatic Valve (≥ 60	psig), ≥ 4,000,000 cycles per year	\$35.00	Valve			
CA118	Air Recycling Pneumatic Valve (≥ 60	psig), 2,000,000 to 3,999,999 cycles per year	\$20.00	Valve			
CA119	Low Pressure Drop Compressed Air F	ilter (≥ 50 HP System)	\$7.50	HP			
CA120	Compressed Air Pressure-Flow Contr	Compressed Air Pressure-Flow Controller*					
CA121	Air Compressor Outdoor Air Intake (>	50 HP and <u>&gt;</u> 80 psig System)*	\$14.51	HP			
CA122	Air Compressor Waste Heat Recover	y (Consumers Energy Natural Gas Customers)*	\$50.00	HP			
CA123a		Increase from ≤1 gal/CFM to ≥ 3 gal/CFM	\$70.00	HP			
CA123b	Compressed Air Storage Tank (> 90 psig)*	Increase from $\leq$ 3 gal/CFM to $\geq$ 5 gal/CFM	\$50.00	HP			
CA123c		Increase from ≤ 5 gal/CFM to ≥ 10 gal/CFM	\$30.00	HP			
CA124	Correct Sizing Air Compressor (Single	Air Compressor System) (Per HP Reduced)**	\$95.00	HP			

\*\*Must submit completed Compressed Air Correct Sizing Worksheet with the Pre-Notification Application (see Appendix).

### **Demand Side Measures**

### Compressed Air Energy Audit and Leak Repair (≥ 10 HP System)

(Consumers Energy Electric Customers)

ID	Measure	I	Unit	# of Units	Total Incentive
טו	Medsure	Incentive	Unit	# of Units	Incentive
CA201	Compressed Air Energy Audit	\$15.00	HP		
CA202	Compressed Air Energy Audit with VSD Air Compressor	\$20.00	HP		
CA203	Compressed Air Energy Audit with Metered Flow	\$25.00	HP		
CA204	Compressed Air Energy Audit with Metered Flow and VSD	\$30.00	HP		
CA205	Compressed Air Leak Repair	\$7.50	HP		
CA206	Compressed Air Leak Repair with VSD Air Compressor	\$10.00	HP		

### **Compressed Air Demand Reduction (\*Pre-Notification Required)**

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	-
CA207	Compressed Air Zero-Loss Condensate Drain, Electronic Sensor Style	\$300.00	Drain			
CA208	Compressed Air Zero-Loss Condensate Drain, Mechanical Float Style	\$300.00	Drain			
CA209	Pressure Sensing Vortex Vacuum Generator	\$20.00	CFM			
CA210	Pneumatic Hand Tool replaced with Corded Electric Hand Tool*	\$100.00	Tool			
CA211	Pneumatic Hand Tool replaced with Cordless Electric Hand Tool*	\$70.00	Tool			
CA212	Pneumatic Motor replaced with Electric Motor*	\$100.00	HP			
CA213	Low Pressure Air Blower System Replacing Compressed Air Blow-Off Application (> 80 psig)*	\$450.00	HP (Air Blower)			

#### Compressed Air Engineered Nozzles (> 1,000 hrs./yr.) (Pre-Notification Required) (Consumers Energy Electric Customers)

Orifice Hours of # of ID Measure Incentive Unit Diameter **Total Incentive** Units Operation (Inches) Compressed Air Engineered Nozzle \$15.00 Nozzle П Compressed Air Engineered Nozzle \$15.00 Nozzle

Subtotal Compressed Air Incentive - Page 2

Total Compressed Air Incentive



18

#### **Power Management**

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	-
ME101	Advanced Power Strips (Tier 1)	\$4.00	Unit			
ME102	Network Power Management Software	\$12.00	Per PC Controlled			
ME103	Beverage Vending Machine Miser	\$65.00	Miser			
ME104	Engine Block Heater Controller	\$100.00	Heater			
ME105	Drinking Water Cooling Miser	\$50.00	Miser			
ME106	Snack Vending Machine Miser	\$25.00	Miser			

#### **Miscellaneous**

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
ME107	High-Efficiency Electric Hand Dryers	\$100.00	Unit			
ME108	Cogged V-Belt Drives (1 to 25 HP)	\$5.00	HP			
ME109	Cogged V-Belt Drives (26 to 500 HP)	\$2.50	HP			

### High Efficiency Rectifiers for Data Center, Telecom and Computer Room Applications (< 200 Amps) (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	-
ME110	HE Rectifiers (94% - 96.9% Efficiency) - CRAC with Economizer	\$75.00	kW of Load			
ME111	HE Rectifiers (94% - 96.9% Efficiency) - CRAC without Economizer	\$55.00	kW of Load			
ME112	HE Rectifiers (≥ 97% Efficiency) - CRAC with Economizer	\$125.00	kW of Load			
ME113	HE Rectifiers (≥ 97% Efficiency) - CRAC without Economizer	\$100.00	kW of Load			

### High Efficiency Pumps: Pump Energy Index (PEI) (< 50 HP) (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID				Measure		Incentive (E)			Unit				
ME114a ME114b	High Efficiency Pum	Standard Ha		000)	\$0.15 \$0.10			kWh kWh					
ID	Pump Manufacturer	Model #	Motor HP (A)	System Type <sup>(1)</sup>	Baseline PEI <sup>(2)</sup> (B)	PEI <sup>(3)</sup> (Efficient) (C)	Speed (RPM)	Pump Class <sup>(4</sup>	# of Pumps (D)	(See A	ntive Above) E)	Total Incentive <sup>(5,6)</sup>	*

<sup>(1)</sup>System Type: Constant or Variable speed.

<sup>(2)</sup>Baseline PEI: see Incentive Catalog.

<sup>(3)</sup>Efficient PEI: see Hydraulic Institute - ER Portal.

🖗 Pump Class: End Suction Frame Mounted (ESFM), End Suction Close Coupled (ESCC), In-Line (IL), Radially Split Multi-Stage Vertical In-Line (RSV) or Vertical Turbine – Submersible (VTS). <sup>(5)</sup>ME114a Incentive [Standard Hours (≥ 2,000)]: (\$) = (PEI

<sup>(5)</sup>ME114a Incentive [Standard Hours ( $\geq$  2,000)]: (\$) = (PEI<sub>boseline</sub> (B) – PEI<sub>efficient</sub> (C)) x HP (A x D) x 27.5 kWh/HP / 0.01 PEI x incentive (\$0.15/k (ME114b Incentive [Low Hours (<2,000)]: (\$) = (PEI<sub>boseline</sub> (B) – PEI<sub>efficient</sub> (C)) x HP (A x D) x 11 kWh/HP / 0.01 PEI x incentive (\$0.10/kWh) (E) <sub>,,t</sub> (C)) x HP (A x D) x 27.5 kWh/HP / 0.01 PEI x incentive (\$0.15/kWh) (E)

### Industrial Process Improvement (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure			Annual Production Rate (lb/yr/ton)	Incentive	Unit	# of Units	Total Incentive	3
MA101a	High-	All-Electric			\$25.00	Metric Ton*			
MA101b	Efficiency	Hybrid			\$25.00	Metric Ton*			
MA101c	Plastic Injection	VSD or	≥ 1,000 lb./yr./ton		\$18.00	Metric Ton*			
MA101d	Molding	Servo	≥ 600 and < 1,000 lb./yr./ton		\$15.00	Metric Ton*			
MA101e	Machines	Hydraulic	≥ 400 and < 600 lb./yr./ton		\$7.50	Metric Ton*			
MA102a	Fiber Laser CO2 Laser (	Cutting Mac Cutting Mac	chine Operating ≥ 4,000 hr/yr hine Operating ≥ Three Shifts p	replacing per Day (Weekly Average)	\$4,000.00	Output kW			
MA102b	Fiber Laser CO2 Laser (	Cutting Mac Cutting Mac	chine Operating 2,500 to 3,99 hine Operating < Three Shifts p	9 hr/yr replacing ber Day (Weekly Average)	\$2,500.00	Output kW			
MA103		ver Flow Rate Temperature	e Control with Relative Humidi ≥ ≥ 150°F)	ty Sensor	\$4.00	CFM Reduced			
MA104	Dew Point S	Sensor Conti	rol for Desiccant Column Plasti	c Pellet Dryer	\$50.00	kW of the Heating Element			

\*1 Metric Ton = 1.1023 Standard Tons (e.g. 50 Standard Tons is 45.4 Metric Tons).

### **Process Ventilation Reduction (Pre-Notification Required)**

ID	Measure	Incentive	Unit	# of Units	Total Incentive	-
MA105	Process Ventilation Reduction (> 5,000 CFM Reduction) (Facility Heating Savings) (Consumers Energy Natural Gas Customers)	\$1.50	CFM Reduced			
MA106	Process Ventilation Reduction (> 5,000 CFM Reduction) (Heating Season Fan Savings) (Consumers Energy Electric Customers)**	\$0.15	CFM Reduced			
MA107	Process Ventilation Reduction (> 5,000 CFM Reduction) (Heating Season Fan Savings) (Consumers Energy Electric Customers)**	\$175.00	HP Reduced			
MA108	Decreasing Oven Exhaust Flow Rate (Natural Gas Heat) (200°F to 600°F)	\$0.75	CFM Reduced			
MA109	Decreasing Oven Exhaust Flow Rate (Natural Gas Heat) (601°F to 1,200°F)	\$1.25	CFM Reduced			
MA110	Decreasing Oven Exhaust Flow Rate (Electric Heat) (200°F to 600°F)	\$20.00	CFM Reduced			
MA111	Decreasing Oven Exhaust Flow Rate (Electric Heat) (601°F to 1,200°F)	\$30.00	CFM Reduced			

\*\*Pick MA106 or MA107 per facility.

### Process Energy Recovery (Pre-Notification Required)

#### (Consumers Energy Natural Gas Customers)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	1
MA112a	Retrofit RTO	2 Shift	\$75.00	CFM			
MA112b	(Recuperative or Regenerative Thermal Oxidizers)	3 Shift	\$100.00	CFM			
MA113a	New Construction RTO	2 Shift	\$20.00	CFM			
MA113b	(Regenerative Thermal Oxidizers only)	3 Shift	\$25.00	CFM			

#### Subtotal Manufacturing Incentive - Page 1

### Miscellaneous Industrial Electric (\*Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	
	Smart Battery Charging Stations	1-Shift Operation/Day*	\$200.00	Unit			
MA114b	[new or replacement 3-phase high frequency battery chargers for	2-Shift Operation/Day*	\$400.00	Unit			
MA114c	electric vehicles (e.g. forklift, Hi-Lo)]	Continuous Operation*	\$600.00	Unit			
MA115	Barrel Wrap Insulation for Plastic Inje Extrusion Machines	ction Molding and	\$100.00	Square Foot			
MA116	Inverter Welding Machines*		\$500.00	Welder			

### Process Waste Heat Recovery for 100% Outside Air Makeup Air Heating (Pre-Notification Required)

(Consumers Energy Natural Gas Customers)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	3
MA201a	Process Waste Heat Recovery System for	2 Shifts, 7 days/week	\$0.60	CFM Reduced			
MA201b	Direct-fired 100% Outside Air MAU**	3 Shifts, 7 days/week	\$1.00	CFM Reduced			
MA202a	Process Waste Heat Recovery System for	2 Shifts, 7 days/week	\$0.70	CFM Reduced			
MA202b	Indirect-fired 100% Outside Air MAU**	3 Shifts, 7 days/week	\$1.25	CFM Reduced			

\*\*Measure may be eligible for New Construction applications if waste heat recovery is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

Subtotal Manufacturing Incentive - Page 2

Total Manufacturing Incentive

21

Interactive PDF is available at **ConsumersEnergy.com/startsaving** 

**Consumers Energy** Count on Us<sup>®</sup>

08/2024

Go to Top

### **HVAC Equipment**

Check the Buy Michigan Box 🐪 only if the incentivized piece of equipment meets the Buy Michigan bonus specifications and we can verify the manufacturer affidavit. This means measure may qualify for New Construction.

#### Split and Unitary Air Conditioning Systems (Consumers Energy Electric Customers)

ID	Equipment Type	Size Category	Qualifying Efficiency	Incentive (C)	Unit	ID	Equipment Type	Size Category	Qualifying Efficiency	Incentive (C)	Unit
HV101a		< 5.4 tons	14.3 SEER2 (15.0 SEER)	\$30.00	Ton	HV101f		< 5.4 tons	15.2 SEER2 (16.0 SEER)	\$30.00	Ton
	Split Air Conditioning	≥ 5.4 to < 11.25 tons	12.0 EER & 19.0 IEER	\$40.00	Ton	HV101g	Unitary Air	≥ 5.4 to < 11.25 tons	12.0 EER & 19.0 IEER	\$40.00	Ton
HV101c	Systems (including	≥ 11.25 to < 20 tons	12.0 EER & 16.8 IEER	\$40.00	Ton	HV101h	Conditioning Systems	≥ 11.25 to < 20 tons	12.0 EER & 16.8 IEER	\$40.00	Ton
HV101d	Heat Pumps)	≥ 20 to < 63 tons	12.5 EER & 15.5 IEER	\$30.00	Ton	HV101i	(e.g. RTU)	<u>&gt;</u> 20 to < 63 tons	12.5 EER & 15.5 IEER	\$30.00	Ton
HV101e		<u>≥</u> 63 tons	10.2 EER	\$30.00	Ton	HV101j		<u>≥</u> 63 tons	10.2 EER	\$30.00	Ton

Equipment Type (See Above)	Make and Model	SEER2*/ EER	IEER	Unit Size (Tons) (A)	# of Units (B)	Incentive (See Above) (C)	Total Incentive (AxBxC)	<b>*</b>

\*Enter SEER2 efficiency for HV101a & HV101f. To convert SEER to SEER2 efficiency, divide SEER efficiency by 1.05 (e.g. 17 SEER / 1.05 = 16.19 SEER2).

#### High-Efficiency Data Center, Telecom and Computer Room Air Conditioning

(Consumers Energy Electric Customers)

ID		New Sys	stem Type	Rating Condition**	Min SCOP	Incentive Per MBH (A)	Actual SCOP	Unit Size (MBH) (B)	# of Units (C)	Total Incentive (AxBxC)	<b>**</b>
HV10	D2a		Air Cooled	Class 1	2.20	\$20.00					
HV10	D2b		Water Cooled	Class 1	2.51	\$20.00					
HV10	D2c		Glycol Cooled	Class 1	2.08	\$20.00					
HV	102d	High-Efficiency Data Center,	Air Cooled	Class 2	2.78	\$20.00					
HV10	D2e	Telecom, and Computer Room	Water Cooled	Class 2	2.97	\$20.00					
HV10	D2f	Air Conditioning Systems (CRAC)	Glycol Cooled	Class 2	2.53	\$20.00					
HV10	D2g		Air Cooled	Class 3	2.82	\$20.00					
HV10	D2h		Water Cooled	Class 3	2.73	\$20.00					
HV10	D2i		Glycol Cooled	Class 3	2.47	\$20.00					

\*\*New System Operating Return Air Temperature Equipment Class:

Class 1 - Temperature ≤ 75°F

Class 2 - Temperature > 75°F to  $\leq 85°F$ 

Class 3 - Temperature > 85°F to ≤ 95°F

ototal HVAC Equipment Incentive - Page 1a

Interactive PDF is available at ConsumersEnergy.com/startsaving

#### Data Room Hot/Cold Aisle Configuration Air Conditioning Systems (CRAC) (Pre-Notification Required) (Consumers Energy Electric Customers)

ID	New Syste	em Type	Pre-Retrofit System Rating Condition*	Return Air Temp Increase	Incentive per MBH (A)	Unit Size (MBH) (B)	# of Units (C)	Total Incentive (AxBxC)	<b>*</b>
HV103a		Air Cooled	Class 1	5°F to 9°F	\$10.00				
HV103b		Air Cooled	Class 2	5°F to 9°F	\$10.00				
HV103c		Glycol Cooled	Class 1	5°F to 9°F	\$10.00				
HV103d		Glycol Cooled	Class 2	5°F to 9°F	\$10.00				
HV103e	Data Room Hot/	Water Cooled	Class 1	5°F to 9°F	\$10.00				
HV103f	Cold Aisle	Water Cooled	Class 2	5°F to 9°F	\$10.00				
HV103g	Configuration Air Conditioning	Air Cooled	Class 1	At Least 10°F	\$20.00				
HV10h	Systems (CRAC)	Air Cooled	Class 2	At Least 10°F	\$20.00				
HV103i		Glycol Cooled	Class 1	At Least 10°F	\$20.00				
HV103j		Glycol Cooled	Class 2	At Least 10°F	\$20.00				
HV103k	]	Water Cooled	Class 1	At Least 10°F	\$20.00				
HV103I		Water Cooled	Class 2	At Least 10°F	\$20.00				

\*Pre-Retrofit System Operating Return Air Temperature Equipment Class:

Class 1 - Temperature ≤ 75°F

Class 2 - Temperature > 75°F to ≤ 85°F

#### Packaged Terminal and Ductless Air Conditioners and Heat Pumps

(Consumers Energy Electric Customers)

ID	Equipment Type	Size	Incentive	Unit	Unit Size (Tons)**	# of Units	Total Incentive	<b>*</b> }
HV104a		< 7,000 Btu/hr (0.583 tons) Min. 13.1 EER	\$50.00	Unit				
HV104b	Packaged Terminal Air Conditioner (PTAC)	7,000 to 15,000 Btu/hr (1.25 tons) Min. 11.8 EER	\$60.00	Unit				
HV104c		> 15,000 to 24,000 Btu/hr (2.0 tons) Min. 10.5 EER	\$70.00	Unit				
HV105a		< 7,000 Btu/hr (0.583 tons) Min. 13.1 EER	\$30.00	Unit				
HV105b	Packaged Terminal Heat Pump (PTHP)	7,000 to 15,000 Btu/hr (1.25 tons) Min. 11.8 EER	\$35.00	Unit				
HV105c		> 15,000 to 24,000 Btu/hr (2.0 tons) Min. 10.5 EER	\$40.00	Unit				
HV106	Ductless Air Conditioni	ng or Air-Source Heat Pump System***	\$50.00	Unit				]

\*\*1 Ton = 12,000 Btu/hr (e.g. 14,000 Btu/hr = 1.2 Tons).

\*\*\*New ductless air conditioning system (no heat pump) efficiency must equal or exceed 20 SEER2 or 21 SEER. New ductless air-source heat pump system efficiency must equal or exceed 20 SEER2 or 21 SEER, and 8.4 HSPF2 or 10 HSPF.

**Consumers Energy** 

Count on Us®

Go to Top

23

#### **Ground-Loop Heat Pumps**

(Consumers Energy Electric Customers)

"	D	Equipment Type	Size	\$/Ton Base Incentive (≥ 17 EER or 3.5 COP) (A)	\$/Ton Incremental Incentive per 0.1 EER or COP > Min. Eff. (B)	# of Units (C)	Unit Size (Tons) (D)	EER (E)*	COP (F)*	Base Incentive (G) = (AxCxD)	Incremental Incentive (H)**	Total Incentive (G+H)	÷.
н		Ground-Loop Heat Pumps		\$30.00	\$1.00								

\*Enter EER if a cooling (air conditioning) application, COP if a heating application, and both EER and COP if both a cooling and heating application. \*\*Cooling Application: H = B x [ (E – 17 EER) / 0.1 ], Heating Application: H = B x [ (F - 3.5 COP) / 0.1 ], Both: H = B x [ ((E – 17 EER) + (F - 3.5 COP)) / 0.1 ]

#### Humidification (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Equipment Type	Incentive	Unit	Number of Humidifiers	Total Area Served (ft²)	Total Incentive	<b>*</b> }
HV202	Ultrasonic Humidifiers	\$0.10	Square Foot				

#### **High-Efficiency Air- and Water-Cooled Chillers**

(Consumers Energy Electric Customers)

-	Equipment	Unit Size		Path A - FL	/ Reduction	Path B - IPL	V Reduction	\$/Ton	\$/0.01 Red.
ID	Туре	(Tons)	Unit	FLV (E)	IPLV	FLV	IPLV (H)	Base (F)	(G)
HV203a	Air-Cooled	< 150 tons	kW/ton	1.19	0.88	1.24	0.76	\$7.00	\$2.00
HV203b	Chillers	<u>&gt;</u> 150 tons	kW/ton	1.19	0.86	1.24	0.75	\$7.00	\$2.00
HV204a		< 75 tons	kW/ton	0.75	0.60	0.78	0.50	\$10.00	\$2.00
HV204b	Water-Cooled	≥ 75 tons and < 150 tons	kW/ton	0.72	0.56	0.75	0.49	\$10.00	\$2.00
HV204c	Positive Displacement	≥ 150 tons & < 300 tons	kW/ton	0.66	0.54	0.68	0.44	\$10.00	\$2.00
HV204d		≥ 300 tons & < 600 tons	kW/ton	0.61	0.52	0.63	0.41	\$10.00	\$2.00
HV204e		≥ 600 tons	kW/ton	0.56	0.50	0.59	0.38	\$10.00	\$2.00
HV205a		< 150 tons	kW/ton	0.61	0.55	0.70	0.44	\$10.00	\$2.00
HV205b	Water-Cooled	<u>&gt;</u> 150 tons & < 300 tons	kW/ton	0.61	0.55	0.64	0.40	\$10.00	\$2.00
HV205c	Water-Cooled Centrifugal	≥ 300 tons & < 400 tons	kW/ton	0.56	0.52	0.60	0.39	\$10.00	\$2.00
HV205d	Chillers	≥ 400 tons & < 600 tons	kW/ton	0.56	0.50	0.59	0.38	\$10.00	\$2.00
HV205e	-	≥ 600 tons	kW/ton	0.56	0.50	0.59	0.38	\$10.00	\$2.00

Equipment Type	Make and Model	Unit Size (Tons) (A)	FLV (B)	IPLV (C)	# of Chillers (D)	Path	\$/Ton (F)	\$/0.01 Reduction (G)	Base Incentive	Incremental Incentive	Total Incentive***	1
HV201a	Air Cooled Reciprocating Chiller	100	1.15	0.75	1	Path A	\$7.00	\$2.00	\$700.00	\$800.00	\$1,500.00	

#### Total Incentive

\*\*\*Total incentive is determined by summing the qualifying base incentive and maximum incremental incentive. The incremental incentive rate is per 0.01 kW/ton FLV or IPLV reduction from the required minimum efficiency, and the maximum incremental incentive is applied, Path A or Path B.

For example: One 100-ton air-cooled chiller at 0.75 kW/ton IPLV and 1.15 kW/ton FLV

**Base incentive:** (A x D x F) or 100 tons x 1 x \$7/ton = \$700

**Path A - Full load incentive:**  $(A \times D \times [(E - B)/0.01] \times G)$  or  $(100 \text{ tons } \times 1 \times [(1.19 - 1.15)/0.01] \times $2.00 = $800$ 

**Total Incentive:** Base Incentive + Maximum (Path A, Path B) or \$700 + Maximum (\$200, \$800) = \$1,500

Subtotal HVAC Equipment Incentive - Page 2

**Consumers Energy** 

08/2024

24

Count on Us® Go to Top

### Industrial Fans (Pre-Notification Required)

ID	Fan Type	Incentive	Unit	# of Units	Total Incentive	3
HV301	High-Volume, Low-Speed Fans (≥ 16-foot Fan Blade Diameter) (Consumers Energy Electric Customers)	\$400.00	Fan			
HV302	Destratification Fans (Floor-to-Ceiling Distance at least 20 feet) (Consumers Energy Natural Gas Customers)	\$0.20	Square Foot			

#### **Space and Process Heating**

(Consumers Energy Natural Gas Customers unless otherwise stated)

ID	HVAC Hydronic Boiler Type*	Incentive (A)	Unit (Input)	# of Units (B)	Unit Size (MBH) (C)	Total Incentive (AxBxC)	<b>*</b> }
HV303	HVAC Hydronic Boilers - Level 1 (88% to 89.9% Efficiency)	\$1.50	мвн				
HV304	HVAC Hydronic Boilers - Level 2 (at least 90% Efficiency)	\$2.00	MBH				

I	D	HVAC Steam or Process Boiler Type*	Incentive (A)	Unit (Input)	# of Units (B)	Unit Size (MBH) (C)	Total Incentive (AxBxC)	ħ
ŀ	HV305	Process Steam Boilers (at least 82% Efficiency)	\$1.25	MBH				
ŀ	HV306	HVAC Steam Boilers (> 300 MBH) (at least 82% Efficiency)	\$2.00	MBH				
ŀ	HV307	Process Hydronic Boilers (at least 82% Efficiency)	\$1.20	MBH				
ŀ	HV308	High-Efficiency Pool Water Heaters (at least 84% Efficiency)	\$2.00	MBH				

\*Efficiency basis varies between AFUE, thermal efficiency and combustion efficiency depending on the capacity of the boiler (see Incentive Catalog).

	ID	Unit Heater Type or Air Handling Unit Type	Incentive (A)	Unit (Input)	# of Units (B)	Unit Size (MBH) (C)	Total Incentive (AxBxC)	*
	HV309	High-Efficiency Unit Heaters (92% to 94.9% AFUE)	\$3.99	МВН				
	HV310	High-Efficiency Unit Heaters (at Least 95% AFUE)	\$7.91	MBH				
	HV311	Direct-Fired Makeup Air Handling Units	\$1.50	MBH				
1								
	ID	Unitary Single Package Heating Unit Type	Incentive (A)	Unit (Input)	# of Units (B)	Unit Size (MBH) (C)	Total Incentive (AxBxC)	<b>*</b> }

ID	Infrared Heater Customer Type (Pre-Notification Required)	Incentive (A)	Unit (Input)	# of Units (B)	Unit Size (MBH) (C)	Total Incentive (AxBxC)	<b>*</b> }
HV313	Infrared Heaters (Consumers Energy Electric and Natural Gas Customers)	\$9.00	МВН				
HV314	Infrared Heaters (Consumers Energy Natural Gas Customers)	\$5.00	MBH				

\$25.00

MBH

ID	Furnace Type	Incentive (A)	Unit	# of Units (B)	Unit Size (MBH) (C)	Total Incentive (AxB)	<b>*</b> }
HV315	High-Efficiency Furnaces (≤ 120 MBH, 92% to 94.9% AFUE)	\$300.00	Furnace				
HV316	High-Efficiency Furnaces (> 120 MBH, 92% to 94.9% AFUE)	\$350.00	Furnace				
HV317	High-Efficiency Furnaces (< 120 MBH, at least 95% AFUE)	\$325.00	Furnace				
HV318	High-Efficiency Furnaces (> 120 MBH, at least 95% AFUE)	\$400.00	Furnace				

ubtotal HVAC Equipment Incentive - Page 3

Interactive PDF is available at **ConsumersEnergy.com/startsaving** 

Condensing Rooftop Heating Units (e.g. RTU) (at least 92% AFUE)

Count on Us® Go to Top

08/2024

HV312

Check the Buy Michigan Box only if the incentivized piece of equipment meets the Buy Michigan bonus specifications and we can verify the manufacturer affidavit. This means measure may qualify for New Construction.

### **Domestic Water Heating**

(Consumers Energy Natural Gas Customers unless otherwise stated)

ID	Domestic Water Heater Type		Incentive	Unit (Input)	Unit Size (MBH)	# of Units	Total Incentive	<b>*</b> }
HV401	High-Efficiency Domestic Water He (> 75 MBH, <u>&gt;</u> 94% Thermal Efficiency	5	\$1.50	MBH				
HV402a	High-Efficiency Tank-Style	≤ 75 MBH, 0.64 to 0.679 UEF	\$60.00	Heater				
HV402b	Domestic Water Heaters (< 55 Gallons)	≤ 75 MBH, ≥ 0.68 UEF	\$150.00	Heater				
HV402c	High-Efficiency Tank-Style Domestic (> 55 Gallons, ≤ 75 MBH, ≥ 0.80 UEF)		\$50.00	Heater				
HV403	High-Efficiency Tank-Style Domestic (< 140 Gallons, > 75 MBH, ≥ 94% The		\$275.00	Heater				
HV404a		Natural Gas, ≥ 0.87 UEF	\$150.00	Heater				
HV404b	High-Efficiency Tankless Domestic Water Heaters	Electric, ≥ 0.95 UEF (Consumers Energy Electric Customers)	\$50.00	Heater				

Subtotal HVAC Equipment Incentive - Page 4			]
Total HVAC Equipment Incentive			08/2024
Interactive PDF is available at <b>ConsumersEnergy.com/startsaving</b>	<b>Consumers Energy</b> Count on Us®	Go to Top	26

### HVAC System Automation (Pre-Notification Required)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	1
BA101a	Web-Based Building Automation Systems (BAS)	Air Conditioning (Consumers Energy Electric Customers)	\$0.15	Square Foot	2		
BA101b	(Temperature Setback in Non-Occupied Periods)	Non-A/C Schools (Consumers Energy Electric Customers)	\$0.15	Square Foot	2		
Buildin	g Automation System Total In	centive					
Buildin	g Automation System Awarde	d Incentive (Maximum \$75,000)					
BA102	Light Commercial Building Automation Systems (BAS) (Temperature Setback in Non-Occupied Periods)	Air Conditioning (Consumers Energy Electric Customers)	\$0.15	Square Foot	2		
Building Automation System Total Incentive							
Building			1				
BA103a		Air Conditioning and Natural Gas Heat (Consumers Energy Electric & Natural Gas Customers	mers) \$0.30 Square Foot		2		
BA103b	Optimal Start on Air Handling Units	Natural Gas Heat (Consumers Energy Natural Gas Customers)	\$0.15	Square Foot	2		
BA103c		Air Conditioning (Consumers Energy Electric Customers)	\$0.15	Square Foot	2		
Optimo	al Start Total Incentive						
Optimo	al Start Awarded Incentive (M	aximum \$50,000)					
ID	Measure (Pre-Notification	Required)	Incentive	Unit	# of Units	Total Incentive	1
BA104	BAS for Manufacturing HVAC	Fans (Consumers Energy Electric Customers)	\$150.00	HP			
BA105	Parking Garage Exhaust Fan C (≥ 10,000 CFM System) (Consu	Carbon Monoxide (CO) Control Imers Energy Electric Customers)	\$300.00	HP			
BA106	Hydronic HVAC Pump Control	(Consumers Energy Electric Customers)	\$80.00	HP			
BA107	Critical Zone Supply Air Reset (	Control (Consumers Energy Electric Customers)	\$25.00	Ton			
BA108	Air-Side Economizer (Consume	rs Energy Electric Customers)	\$15.00	Ton			

#### **Chilled Water Plant Controls (Pre-Notification Required)**

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	1
BA109a	Chilled Water Reset Control Strategy (5°F reset)	\$15.00	Ton			
BA109b	Chilled Water Reset Control Strategy (10°F reset)	\$30.00	Ton			
BA110	Optimized Chiller Plant Sequencing	\$4.00	Ton			

### Advanced Single Zone Packaged HVAC Unit (e.g. RTU) Controls (Pre-Notification Required)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	3
BA111a	Enhanced	Air Conditioning and Natural Gas Heat (Consumers Energy Electric and Natural Gas Customers)	\$100.00	Ton			
BA111b	Ventilation Control*	Natural Gas Heat (Consumers Energy Natural Gas Customers)	\$75.00	Ton			
BA111c		Air Conditioning (Consumers Energy Electric Customers)	\$50.00	Ton			

\*Measure may be eligible for New Construction applications if demand control ventilation and/or variable speed control is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

Subtotal Building Automation Systems Incentive - Page

Count on Us® Go to Top

#### Unitary HVAC Controls (Pre-Notification Required)

ID	Measure		Area (ft²)	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
BA201a	Hotel Guest Room	Natural Gas Heat (Consumers Energy Natural Gas Customers)	$\geq$	\$80.00	Room Controlled			
BA201b	Occupancy Sensors	Electric Heat (Consumers Energy Electric Customers)	$\geq$	\$80.00	Room Controlled			
BA202a		Air Conditioning and Natural Gas Heat (Consumers Energy Electric and Nat. Gas Customers)		\$48.00	Thermostat			
BA202b	Programmable Thermostats	Natural Gas Heat (Consumers Energy Natural Gas Customers)		\$40.00	Thermostat			
BA202c		Air Conditioning (Consumers Energy Electric Customers)		\$8.00	Thermostat			
BA203a	Οςςμραρογ	Air Conditioning and Natural Gas Heat (Consumers Energy Electric and Nat. Gas Customers)	$\ge$	\$0.04	Square Foot			
BA203b	Sensor Control for Smart	Natural Gas Heat (Consumers Energy Natural Gas customers)	$\geq$	\$0.02	Square Foot			
BA203c	Thermostat	Air Conditioning (Consumers Energy Electric Customers)	$\geq$	\$0.02	Square Foot			

### Ventilation Controls (Pre-Notification Required)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	<b>*</b>
BA204	Demand Control Ventilation for HVAC Systems*	Natural Gas Heat (Consumers Energy Natural Gas Customers)	\$0.10	Square Foot			
BA205a		Air Conditioning and Natural Gas Heat (Consumers Energy Electric and Natural Gas Customers)	\$0.08	Square Foot			
BA205b	Occupancy Sensor Control for HVAC Systems	Natural Gas Heat (Consumers Energy Natural Gas Customers)	\$0.04	Square Foot			
BA205c		Air Conditioning (Consumers Energy Electric Customers)	\$0.04	Square Foot			
BA206a	Demand Control Ventilation and	Air Conditioning and Natural Gas Heat (Consumers Energy Electric and Natural Gas Customers)	\$0.20	Square Foot			
BA206b	Occupancy Sensor Control for	Natural Gas Heat (Consumers Energy Natural Gas Customers)	\$0.30	Square Foot			
BA206c	HVAC Systems*	Air Conditioning (Consumers Energy Electric Customers)	\$0.04	Square Foot			
BA207		HVAC       (Consumers Energy Natural Gas Customers)         Air Conditioning       (Consumers Energy Electric Customers)         Ontrol and       Air Conditioning and Natural Gas Heat         Sensor       Natural Gas Heat         (Consumers Energy Natural Gas Customers)         Air Conditioning and Natural Gas Heat         (Consumers Energy Electric and Natural Gas Customers)         Particular Sensor         Natural Gas Heat         (Consumers Energy Natural Gas Customers)         Air Conditioning	\$10.00	Fan			

\*Measure may be eligible for New Construction applications if demand control ventilation is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

Subtotal Building Automation Systems Incentive - Page 2

28

### **Boiler Controls (Pre-Notification Required)**

(Consumers Energy Natural Gas Customers)

ID	Measure		Incentive	Unit (Input)	# of Units	Total Incentive	1
BA301a		HVAC	\$0.40	MDU			
BA301b	Optimized Boiler Plant Sequencing	Process	\$1.00	MBH			
BA302a		HVAC	\$0.80	MDU			
BA302b	Oxygen Trim Burner Control*	Process	\$1.25	MBH			
BA303a		HVAC	\$0.20	MDU			
BA303b		Process	\$0.75	MBH			
BA304a		HVAC	\$0.50	MDU			
BA304b	- Linkageless (Parallel Positioning) Burner Controls*	Process	\$0.75	MBH			
BA305a	Combination Oxygen Trim and	HVAC	\$0.60	MDU			
BA305b		Process	\$1.00	MBH			
BA306			\$0.70	MBH			
BA307			\$0.50	Square Foot			
BA308	Enhanced Snow/Ice Melt Controls		\$0.60	Square Foot			

\*New condensing boilers are not eligible for this measure.

### Makeup Air Handling Unit Burner Controls (Pre-Notification Required)

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive	Unit (Input)	# of Units	Total Incentive	Ť,
BA309a	Modulating Burner on Makeup Air Handling Unit (continuous operation)	\$5.00	МВН			
	Modulating Burner on Makeup Air Handling Unit (≥ 100 and < 168 hrs./week)	\$5.00	МВН			
BA309c	Modulating Burner on Makeup Air Handling Unit (≥ 50 and < 100 hrs./week)	\$1.00	МВН			

#### Subtotal Building Automation Systems Incentive - Page 3

**Total Building Automation Systems Incentive** 

29

### Advanced Air Distribution Systems (Pre-Notification Required)

ID	Measure	Customer Type	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
AE101a	Convert Constant Volume AHU to VAV	Consumers Energy Electric and Natural Gas Customers	\$1.25	Square Foot			
AE101b	AHU with	Consumers Energy Electric Customers	\$0.60	Square Foot			
AE101c	Hydronic Reheat	Consumers Energy Natural Gas Customers	\$0.25	Square Foot			

### HVAC Energy Recovery (Pre-Notification Required)

#### (Consumers Energy Natural Gas Customers)

ID	Measure	Incentive (A)	Unit	# of Units (B)	Unit Size (CFM) (C)	Total Incentive (AxBxC)	<b>*</b>
AE102	Enthalpy Wheel Energy Recovery Units (250 to 50,000 CFM design supply air volume flow rate)*	\$0.40	CFM				
AE103	Fixed-Plate Air-to-Air Energy Recovery Units (250 to 50,000 CFM design supply air volume flow rate)*	\$0.35	CFM				
AE104	Dust Collector Exhaust Air Energy Recovery (> 1,000 CFM exhaust air volume flow rate reduction)*	\$1.50	CFM				

\*Measure may be eligible for New Construction applications if energy recovery is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

### **Boiler Efficiency Improvements (Pre-Notification Required)**

(Consumers Energy Natural Gas Customers)

ID	Measure	Stack Temp Decrease	Incentive (A)	Unit (Input)	# of Units (B)	Unit Size (MBH) (C)	Total Incentive (AxBxC)	<b>*</b>
AE105a		80°F to 199°F	\$0.50	MBH				
AE105b	HVAC Boiler Stack Economizer	<u>≥</u> 200°F	\$1.00	MBH				
AE106a		80°F to 199°F	\$0.75	MBH				
AE106b	Process Boiler Stack Economizer	≥ 200°F	\$1.50	MBH				
AE107	Waste Heat Recovery for Steam Boiler Maket Domestic Water, and Process Water Heating	up Water,	\$10.00	MMBtu/yr. Recovered		$\ge$		
AE108	Automatic Boiler Blowdown Reduction		\$0.02	Gal/yr. Reduced		>		

### **Refrigeration Equipment Condenser Waste Heat Recovery (Pre-Notification Required)**

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive (A)	Unit	# of Units (B)	Unit Size (Tons) (C)	Total Incentive (AxBxC)	<b>*</b> }
AE109	Refrigeration Equipment Condenser WH Recovery to Decrease Natural Gas Domestic Water Heating Load	\$200.00	Ton				
AE110	Refrigeration Equipment Condenser WH Recovery to Decrease Natural Gas Space Heating Load	\$125.00	Ton				

Subtotal Advanced Air Distribution and Energy Recovery Incentive - Page

### Data Center, Telecom or Computer Room Air Conditioning System (CRAC) Air-Side Economizer

(Pre-Notification Required) (Consumers Energy Electric Customers)

I	ID	New Economizer Type		Rating Condition*	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
	4E201a		Glycol	Class 1	\$60.00	MBH			
4	4E201b		Glycol	Class 2	\$60.00	MBH			
4	4E201c		Glycol	Class 3	\$60.00	MBH			
4	4E202a	Data Center, Telecom and	Fresh Air	Class 1	\$60.00	MBH			
	4E202b	Computer Room	Fresh Air	Class 2	\$60.00	MBH			
4	4E202c	Air Conditioning System (CRAC)	Fresh Air	Class 3	\$60.00	MBH			
4	4E203a	Air-Side Economizer**	Pumped Refrigerant	Class 1	\$60.00	MBH			
4	4E203b	1	Pumped Refrigerant	Class 2	\$60.00	MBH			
	4E203c		Pumped Refrigerant	Class 3	\$60.00	MBH			
4	4E2O4		Air to Air Heat Exchanger	N/A	\$30.00	MBH			

\*New System Operating Return Air Temperature: Class 1 - ≤ 75°F, Class 2 - > 75°F to ≤ 85°F, Class 3 - > 85°F to ≤ 95°F.

\*\*May be eligible for New Construction applications if an economizer is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

### Water-Side Economizer (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Equipment Type	Incentive	Unit	# of Units	Total Incentive	
AE205	Water-Cooled Chiller***	\$60.00	Ton			
AE206	Air-Cooled Chiller***	\$150.00	Ton			

\*\*\*May be eligible for New Construction applications if an economizer is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

### HVAC or Process Equipment Condenser Waste Heat Recovery (Pre-Notification Required)

							_
ID	Measure	Customer Type	Incentive	Unit	# of Units	Total Incentive	1
AE207	Water-Cooled Condenser WH Recovery to Decrease Electric DWH Load****	Consumers Energy Electric Customer	\$400.00	Ton			
AE208	Air-Cooled Condenser WH Recovery to Decrease Electric DWH Load****	Consumers Energy Electric Customer	\$500.00	Ton			
AE209	Water-Cooled Condenser WH Recovery to Decrease Natural Gas DWH Load****	Consumers Energy Natural Gas Customer	\$150.00	Ton			
AE210	Air-Cooled Condenser WH Recovery to Decrease Natural Gas DWH Load****	Consumers Energy Natural Gas Customer	\$200.00	Ton			

\*\*\*\*Peak chiller plant demand must be less than 400 tons to qualify for New Construction applications.

### Operating Room Air Changes per Hour (ACH) Setback (Pre-Notification Required)

ID	Measure	Customer Type	Incentive	Unit	# of Units	Total Incentive	1
AE211a	Operating Room with 20% to 99.9% Outside Air	Consumers Energy Natural Gas and Electric Customer	\$2.00	Square Foot			
AE211b		Consumers Energy Natural Gas Customer	\$1.00	Square Foot			
AE211c		Consumers Energy Electric Customer	\$1.00	Square Foot			
AE212a		Consumers Energy Natural Gas and Electric Customer	\$3.00	Square Foot			
AE212b	Operating Room with 100% Outside Air	Consumers Energy Natural Gas Customer	\$1.50	Square Foot			
AE212c		Consumers Energy Electric Customer	\$1.50	Square Foot			

#### Subtotal Advanced Air Distribution and Energy Recovery Incentive - Page 2

#### Total Advanced Air Distribution and Energy Recovery Incentive

08/2024

Interactive PDF is available at **ConsumersEnergy.com/startsaving** 

Consumers Energy

### Laboratory (Pre-Notification Required)

ID	Measure	Customer Type	Incentive	Unit	# of Units	Total Incentive	1
LB101a		Consumers Energy Electric and Natural Gas Customers	\$100.00	Linear Foot of Sash			
LB101b	Automatic VAV Fume Hood Sash Closure System	Consumers Energy Electric Customers	\$40.00	Linear Foot of Sash			
LB101c		Consumers Energy Natural Gas Customers	\$75.00	Linear Foot of Sash			
LB102a	Reduced/Optimized	Consumers Energy Electric and Natural Gas Customers	\$2.75	CFM Reduced			
LB102b	Air Changes per Hour	Consumers Energy Electric Customers	\$1.50	CFM Reduced			
LB102c	(ACH)	Consumers Energy Natural Gas Customers	\$1.25	CFM Reduced			
LB103	VAV Fume Hood Sash Stops	Consumers Energy Electric Customers	\$35.00	Linear Foot of Sash			
LB104a	- Fume Hood	Consumers Energy Electric and Natural Gas Customers	\$1.40	CFM Reduced			
LB104b	Ventilation Reduction	Consumers Energy Electric Customers	\$0.75	CFM Reduced			
LB104c	(based on sash location)	Consumers Energy Natural Gas Customers	\$0.65	CFM Reduced			
LB105a		Consumers Energy Electric and Natural Gas Customers	\$60.00	Linear Foot of Sash			
LB105b	VAV Fume Hood Occupancy Sensor Control	Consumers Energy Electric Customers	\$30.00	Linear Foot of Sash			
LB105c		Consumers Energy Natural Gas Customers	\$30.00	Linear Foot of Sash			
LB106a		Consumers Energy Electric and Natural Gas Customers	\$60.00	Linear Foot of Sash			
LB106b	Low-Flow VAV Fume Hood	Consumers Energy Electric Customers	\$30.00	Linear Foot of Sash			
LB106c		Consumers Energy Natural Gas Customers	\$30.00	Linear Foot of Sash			

#### **Boiler or Process Burner Tune-up**

(Consumers Energy Natural Gas Customers)

ID	Measure	Level	Size Category (B)	Incentive (C)	Unit (A)
TU101a		Level 1	110 to 499 MBH	\$150.00	Boiler
TU101b	Space Heating Boiler Tune-Up	Level 2	500 to 1,199 MBH	\$250.00	Boiler
TU101c		Level 3	At Least 1,200 MBH	\$350.00	Boiler
TU102a		Level 4	300 to 2,999 MBH	\$350.00	Boiler
TU102b	Process Boiler Tune-Up	Level 5	3,000 to 9,999 MBH	\$1,250.00	Boiler
TU102c	- · ·	Level 6	At Least 10,000 MBH	\$2,000.00	Boiler
TU103a		Level 7	300 to 499 MBH	\$150.00	Burner
TU103b	Process Burner Tune-Up	rocess Burner Tune-Up Level 8 500 to 1,199 MBH		\$350.00	Burner
TU103c		Level 9	At Least 1,200 MBH	\$500.00	Burner
TU104a		Level 10	300 to 499 MBH	\$100.00	Boiler
TU104b	Pool and Spa Boiler Tune-Up	Level 11	500 to 1,199 MBH	\$200.00	Boiler
TU104c		Level 12	At Least 1,200 MBH	\$250.00	Boiler
TU105a		Level 13	199 to 499 MBH	\$100.00	Boiler
TU105b	Domestic Water Heating Boiler Tune-Up	Level 14	500 to 1,199 MBH	\$250.00	Boiler
TU105c		Level 15	At Least 1,200 MBH	\$350.00	Boiler

Equipment Type/Level (See Above)	Manufacturer and Model Number	Percent Efficiency "Before"	Percent Efficiency "After"	# of Units (A)	Unit Size (MBH) (B)	Incentive (See Above) (C)	Total Incentive (A x C)

### Forced Air Furnace, Unit Heater or Rooftop Unit (RTU) Tune-up

(Consumers Energy Natural Gas Customers)

ID	Measure	Size Category (B)	Incentive (C)	Unit (A)
TU106a	Forced Air Furnace, Unit Heater or	40 to 299 MBH	\$100.00	Furnace, Unit Heater or RTU
	Rooftop Unit (RTU) Tune-up	At least 300 MBH	\$125.00	Furnace, Unit Heater or RTU

Equipment Type/Level (See Above)	Manufacturer and Model Number	Percent Efficiency "Before"	Percent Efficiency "After"	# of Units (A)	Unit Size (MBH) (B)	Incentive (See Above) (C)	Total Incentive (A x C)

Subtotal Tune-up/Maintenance Incentive - Page 1

Interactive PDF is available at **ConsumersEnergy.com/startsaving** 

### Tune-up/Maintenance

Check the Buy Michigan Box only if the incentivized piece of equipment meets the Buy Michigan bonus specifications and we can verify the manufacturer affidavit. This means measure may qualify for New Construction.

### **Chiller Tune-up**

(Consumers Energy Electric Customers)

ID	Measure Size Category		Incentive (C)	Unit
TU201a	Air- or Water-Cooled Chiller Tune-up	20 to 149 Tons	\$500.00	Chiller
TU201b	Air- or Water-Cooled Chiller Tune-up	150 to 999 Tons	\$1,250.00	Chiller
TU201c	Air- or Water-Cooled Chiller Tune-up	At Least 1,000 Tons	\$7,500.00	Chiller

Equipment Type/Level (See Above)	Manufacturer and Model Number	# of Chillers (A)	Chiller Size (Tons) (B)	Incentive (C) (See Above)	Total Incentive (AxC)

### **Steam Trap Monitoring System**

(Consumers Energy Natural Gas Customers)

ID	Equipment Type	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
TU202	Steam Trap Monitoring System - Space Heat	\$60.00	Trap			
TU203	Steam Trap Monitoring System - Process Heat	\$80.00	Trap			

### Replaced or Repaired Outdoor Air Damper Assembly (Pre-Notification Required)

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive	Unit
TU204a	New Outdoor Air Damper Assembly	\$0.03	Supply CFM
TU204b	Repair Outdoor Air Damper Assembly (i.e. change damper seals)	\$0.01	Supply CFM

Measure	Nominal Supply Air Flow Rate (CFM) (A)	Incentive (B)	Total Incentive (A x B)	<b>*</b>

### Steam Trap Repair or Replacement (Failed-Open)

(Consumers Energy Natural Gas Customers)

ID	Equipment Type	Incentive	Unit	# of Units	Total Incentive	-
TU205	HVAC Steam Traps <sup>(1,2)</sup>	\$175.00	Trap			
TU206	Process Steam Traps (> 50 psig and > 4,000 hrs./yr.) <sup>(1)</sup>	\$6.00	MCF Natural Gas <sup>(3)</sup>			

**Consumers Energy** 

Count on Us®

Go to Top

<sup>(1)</sup>Not eligible for this measure if the steam trap is failed-closed or a steam trap survey was or will not be completed by a certified person, but in lieu of this measure a reduced price steam trap may be available through the Business Instant Discount Program (find participating distributors at ConsumersEnergy.com/business/energy-efficiency/special-programs/instant-discount-program).

 $^{(2)}\text{TU}206$  may be applied instead of TU205 at the discretion of the Program.

<sup>(3)</sup>Natural gas savings calculated per the Illinois Statewide Technical Reference Manual for Energy Efficiency.

Subtotal Tune-up/Maintenance Incentive - Page 2

Total Tune-up/Maintenance Incentive

#### Interactive PDF is available at **ConsumersEnergy.com/startsaving**



#### **Refrigeration Equipment (Pre-Notification Required)**

(Consumers Energy Electric Customers)

ID	D Measure		Incentive (A)	Unit	Unit Size (Tons) (B)	# of Units (C)	Total Incentive (AxBxC)	<b>*</b> }
RL101	01 Discus Compressors for Walk-in Coolers or Freezers		\$20.00	Ton				
RL102	Scroll Compressors for Walk-in Coolers or Freezers		\$40.00	Ton				
RL103a	Definentian Candensen	Grocery Store Systems	\$150.00	Ton				
RL103b	Refrigeration Condenser L103b Floating Head Pressure Controls	Non-Grocery Store Systems, including Industrial Process Cooling*	\$125.00	Ton				
RL104	Walk-in Cooler Air-Side Economizers (> 1,000 ft³) (33° to 50°F)**		\$30.00	Ton				

\*Measure may be eligible for New Construction applications if floating head pressure control is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

\*\*Measure may be eligible for New Construction applications if an economizer is not required by code (consult Incentive Catalog and ASHRAE 90.1-2013).

### Refrigerated Space LED Lighting (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure		Incentive	Units	# of Units	Total Incentive	Ĩ
RL105	Refrigerated Space	-20°F to 0°F	\$0.20	Watt Reduced			
RL106	LED Lighting	1°F to 20°F	\$0.13	Watt Reduced			
RL107	(Refrigeration Savings)***	21°F to 40°F	\$0.08	Watt Reduced			

\*\*\*Must be combined with an interior lighting incentive measure (LT101 - LT129, LT203 – LT211, LT302, LT303, LT401).

### **Refrigeration Controls (Pre-Notification Required)**

(Consumers Energy Electric Customers)

ID		Measure		Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
RĽ	108	Case Cooler or Freezer Anti-Swee	at Heater Controls	\$75.00 Door				
RĽ	109	Walk-in Cooler or Freezer Defrost	Controls	\$20.00	Ton			
RL	110a		Electronically Commutated Motor	\$35.00	Controller			
RĽ	110b	Walk-in Cooler or Freezer Evaporator Fan Speed Controls	Permanent Split Capacitor Motor	\$120.00	Controller			
RĽ	110c		Shaded Pole Motor	\$130.00	Controller			
RĽ	111	Evaporator Fan Controls with	Walk-in Cooler (33° to 50°F)	\$5.50	Ton			
RĽ	112	Demand Defrost	Walk-in Freezer (≤ 32°F)	\$45.00	Ton			

#### **Refrigeration Evaporator Fan Motors (Pre-Notification Required)**

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	<b>*</b>
RL113	Refrigerated Case Evaporator Fan Electronically Commutated Motors (ECM)	\$90.00	Motor			
RL114	Walk-in Cooler or Freezer Evaporator Fan Electronically Commutated Motors (ECM)	\$150.00	Motor			
RL115	Walk-in Cooler or Freezer Evaporator Fan/Motor Assembly Reduction	\$250.00	Motor Removed			

### **Refrigerated Case LED Lighting**

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	Ť,
RL116	LED Lighting for Case Cooler or Freezer (Pre-Notification Required)	\$10.00	Linear Feet of Lighting			
RL117	Occupancy Sensors for Case Cooler or Freezer LED Lighting	\$20.00	Door			

Subtotal Refrigeration, Laundry & Kitchen Incentive - Page 1

Interactive PDF is available at **ConsumersEnergy.com/startsaving** 

### Walk-in or Case Cooler or Freezer Evaporator Fan Permanent Magnet Synchronous Motors

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
RL201	Medium Temp. Case, Replacing Shaded Pole Motor (33° to 50°F)	\$45.00	Motor			
RL202	Low Temp. Case, Replacing Shaded Pole Motor (< 32°F)	\$55.00	Motor			
RL203	Medium Temp. Walk-in, Replacing Shaded Pole Motor (33° to 50°F)	\$110.00	Motor			
RL204	Low Temp. Walk-in, Replacing Shaded Pole Motor (≤ 32°F)	\$130.00	Motor			
RL205	Medium Temp. Walk-in, Replacing Permanent Split Capacitor Motor	\$35.00	Motor			
RL206	Low Temp. Walk-in, Replacing Permanent Split Capacitor Motor	\$45.00	Motor			

### Reach-in Refrigerated Case Doors (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
RL20	7a No Heat Case Cooler or Freeze	r Doors (no anti-sweat heater)	\$200.00	Door			
RL2C	7b Low Heat Case Cooler or Freeze	er Doors (low wattage anti-sweat heater)	\$30.00	Door			
RL2C	Adding Case Cooler Doors	Consumers Energy Electric and Natural Gas Customers	\$100.00	Linear Foot			
RL20		Consumers Energy Electric Customers	\$45.00	Linear Foot			
RL2C	. ,	Consumers Energy Natural Gas Customers	\$45.00	Linear Foot			
RL2C		Consumers Energy Electric and Natural Gas Customers	\$150.00	Linear Foot			
RL2C	9b Adding Case Freezer Doors (0°F to 32°F)	Consumers Energy Electric Customers	\$100.00	Linear Foot			
RL2C		Consumers Energy Natural Gas Customers	\$50.00	Linear Foot			

### Refrigeration Insulation and Envelope (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	1
RL210	Open Case Cooler or Freezer Night (	Covers	\$20.00	Linear Foot			
RL211	Refrigerated Space Doorway Strip C	urtains, Medium Temp. (1°F to 40°F)	\$8.00	Square Foot			
RL212	Refrigerated Space Doorway Strip Curtains, Low Temperature ( $\leq 0^{\circ}$ F)		\$25.00	Square Foot			
RL213	Walk-in Cooler or Freezer Door Gask	Valk-in Cooler or Freezer Door Gasket Seals		Linear Foot			
RL214	a	Between Freezer and Cooler	\$70.00	Square Foot			
RL214	b Automatic High-Speed Doors	Between Freezer and Dock	\$150.00	Square Foot			
RL214	c	Between Cooler and Dock	\$15.00	Square Foot			

### Integrated Variable Speed Motors (e.g. ECM)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	-
RL215	Integrated Variable Speed Motor (e.g. ECM) on Grocery Store Refrigeration System Exterior Condenser Fans	\$30.00	HP			

#### Subtotal Refrigeration, Laundry & Kitchen Incentive - Page 2

Count on Us®

36

## Laundry (Pre-Notification Required)

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
RL301	Laundry Ozone-Generation System (Natural Gas Water Heater)	\$40.00	Pounds			

#### Commercial Clothes Washers (ENERGY STAR\*)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
RL302	Clothes Washers (Natural Gas Water Heater)	Consumers Energy Natural Gas Customers	\$20.00	Washer			
RL303	Clothes Washers (Electric Water Heater)	Consumers Energy Electric Customers	\$70.00	Washer			

## Commercial Kitchen Ventilation Control (Pre-Notification Required)

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	3
RL304	Commercial Kitchen Ventilation Controls	\$0.50	CFM			
RL305	Engineered Commercial Kitchen Ventilation Hoods	\$1.00	CFM			
RL306	Restaurant Demand Control Ventilation (Dining Room Only)	\$0.10	SQ FT			

#### Dishwashers (ENERGY STAR°)

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	3
RL307	Commercial Dishwashers (Natural Gas Water Heater)	\$250.00	Unit			
RL308	Under Counter Dishwashers (Natural Gas Water Heater)	\$50.00	Unit			

#### Subtotal Refrigeration, Laundry & Kitchen Incentive - Page 3

37

Consumers Energy

**Count on Us**<sup>®</sup> Go to Top

### **Building Insulation (Pre-Notification Required)**

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	Ť,
BE101	Wall Insulation	\$0.60	Square Foot			

ID	Measure	easure		Unit	# of Units	Total Incentive	1
BE102a		R 10 to R 18	\$0.16	Square Foot			
BE102b		R 12 to R 18	\$0.12	Square Foot			
BE102c		R 14 to R 18	\$0.08	Square Foot			
BE102d	Flat Roof Insulation	R 16 to R 18	\$0.02	Square Foot			
BE102e		R 18 to R 20	\$0.02	Square Foot			
BE102f		R 20 to R 22	\$0.02	Square Foot			
BE102g		R 22 to R 24	\$0.02	Square Foot			
Flat Ro	Flat Roof Insulation Total Incentive						
Flat Ro	oof Insulation Awarded Incentiv	re (Maximum \$100,000)					

ID	Measure	Incentive	Unit	# of Units	Total Incentive	3
BE103	Attic Roof Insulation	\$0.30	Square Foot			

## **Building Envelope (Pre-Notification Required)**

ID	Measure	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
BE104	Window Reduction (Consumers Energy Natural Gas Customer Only)	\$0.75	Square Foot			
BE105	High-Efficiency Window Film (Consumers Energy Electric Customer Only)	\$0.40	Square Foot			
BE106	Window Awnings (Consumers Energy Electric Customer Only)	\$0.25	Square Foot			
BE107	High Performance Window Glazing (Consumers Energy Electric Customer Only)	\$0.25	Square Foot			
BE108	Cool (White) Roof (Consumers Energy Electric Customer Only)	\$0.02	Square Foot			

#### **Automatic High-Speed Doors**

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
BE109	Automatic High-Speed Doors for Building Exterior	\$0.50	Square Foot			

#### **Pool Covers**

(Consumers Energy Natural Gas Customers)

ID	1easure		Incentive	Unit	# of Units	Total Incentive
BE110a		400 - 2,400 sq. ft.	\$1,400.00	Cover		
BE110b		2,401 - 4,600 sq. ft.	\$3,600.00	Cover		
BE110c	Automatic Pool Covers	4,601 - 6,800 sq. ft.	\$5,800.00	Cover		
BE110d		6,801 - 9,000 sq. ft.	\$8,000.00	Cover		
BE110e		9,001 - 10,000 sq. ft.	\$9,600.00	Cover		
BE111a		400 - 2,400 sq. ft.	\$700.00	Cover		
BE111b		2,401 - 4,600 sq. ft.	\$1,800.00	Cover		
BE111c	Manual and Semi-Automatic Pool Covers	4,601 - 6,800 sq. ft.	\$2,900.00	Cover		
BE111d	-	6,801 - 9,000 sq. ft.	\$4,000.00	Cover		
BE111e		9,001 - 10,000 sq. ft.	\$4,800.00	Cover		

Interactive PDF is available at ConsumersEnergy.com/startsaving

**Consumers Energy** 

Go to Top

Count on Us®

#### Pipe Insulation - Natural Gas Heating (Pre-Notification Required)

(Consumers Energy Natural Gas Customers)

ID	Measure		Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
IN101	Steam Space Heating	g Supply Piping (Unconditioned Space)*	\$6.00	Linear Foot			
IN102	Steam Space Heating	team Space Heating Condensate Piping (Conditioned or Unconditioned Spac		Linear Foot			
IN103	Hydronic Space Heating Piping (Unconditioned Space)*		\$4.00	Linear Foot			
IN104a	Domestic Hot Water	Unconditioned Space	\$2.00	Linear Foot			
IN104b	Piping*	Conditioned Space	\$1.00	Linear Foot			
IN105a		Conditioned Space (Consumers Energy Electric and Natural Gas Customers)	\$3.00	Linear Foot			
IN105b	Process Steam Supply Piping	Conditioned Space (Not A/C and Consumers Energy Natural Gas Customers)	\$2.00	Linear Foot			
IN105c		Unconditioned Space (Consumers Energy Natural Gas Customers)	\$3.00	Linear Foot			
IN106a	Process Steam	Unconditioned Space (Consumers Energy Natural Gas Customers)	\$3.00	Linear Foot			
IN106b	Condensate Piping	Conditioned Space (Not A/C and Consumers Energy Natural Gas Customers)	\$1.00	Linear Foot			

\*Limit of 500 linear feet per boiler system.

#### **PEX Pipe Insulation - Natural Gas Space and Domestic Water Heating (Pre-Notification Required)** (Consumers Energy Natural Gas Customers)

Consum	lers Lifergy Natural Oas Castolliers)	
ID	Measure	Incenti

ID	Measure	easure			# of Units	Total Incentive	*
IN107	Domestic Hot Water	Unconditioned Space	\$2.00	Linear Foot			
IN108	Hydronic Space Heating	Unconditioned Space	\$3.00	Linear Foot			
IN109	Domestic Hot Water	Conditioned Space	\$1.00	Linear Foot			

#### Pipe Insulation - Electric Domestic Water Heating (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Measure			# of Units	Total Incentive	1
IN110a		Unconditioned Space	\$1.00	Linear Foot			
IN110b	Domestic Hot Water Piping	Conditioned Space	\$0.50	Linear Foot			

#### Pipe Insulation - DX Suction Refrigerant (Pre-Notification Required) (Consumers Energy Electric Customers)

ID	DX Suction Refrigerant System Type	Space Туре	Incentive	Unit	# of Units	Total Incentive	1
IN111	Data Center	Conditioned Space	\$0.20	Linear Foot			
IN112a		Conditioned Space	\$0.75	Linear Foot			
IN112b	Med Temperature Refrigeration	Unconditioned Space	\$0.50	Linear Foot			
IN113	Low Temperature Refrigeration	Conditioned or Unconditioned Space	\$3.00	Linear Foot			

# Ductwork Insulation - Natural Gas Heating (Pre-Notification Required)

(Consumers Energy Natural Gas Customers)

ID	Measure	Ѕрасе Туре	Air Distribution Type	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
IN114		Unconditioned Space	Supply Air	\$2.00	Square Foot			
IN115	Supply or Return Air	(e.g. Crawl Space)	Return Air	\$3.00	Square Foot			
IN116	Ductwork Insulation		Supply Air	\$3.00	Square Foot			
IN117		Exterior Space	Return Air	\$3.00	Square Foot			
Total								

Consumers Energy

## Agricultural

(Both Commercial and Residential Agricultural Customers qualify for all measures on this page) Check the Buy Michigan Box 🐪 only if the incentivized piece of equipment meets the Buy Michigan bonus specifications and we can verify the manufacturer affidavit. This \_\_\_\_\_ means measure may qualify for New Construction.

#### **Farm Energy Audit**

ID	Measure	Incentive	Unit	# of Units	Total Incentive
AG101	Farm Energy Audit as Defined by USDA (Type 2)	\$1,500.00	Farm		

#### **Grain (Pre-Notification Required)**

ID	Measure	Incentive	Unit	# of Units	Total Incentive	3
AG102	New Grain Dryer (Consumers Energy Natural Gas Customers)	\$0.04	Bushels/yr.			
AG103	Add Heat Recovery to Grain Dryer (Consumers Energy Natural Gas Customers)	\$0.03	Bushels/yr.			
AG104	Temperature / Moisture Management Controller (Consumers Energy Electric Customers)	\$50.00	HP			

### **Greenhouse (Pre-Notification Required)**

(Consumers Energy Natural Gas Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	3
AG105	Heat Curtains	\$0.25	Square Foot			
AG106	Infrared Film - Replacing a Single-Layer Roof with a Double-Layer Roof	\$0.50	Square Foot			
AG107	Infrared Film - Replacing a Double-Layer Roof with a Double-Layer Roof	\$0.15	Square Foot			
AG108	Environmental Controls	\$0.30	Square Foot			
AG109	In-Floor or In-Bench Hydronic Heating Systems (without heat curtains)	\$0.50	Square Foot			
AG110	In-Floor or In-Bench Hydronic Heating Systems (with heat curtains)	\$0.25	Square Foot			

### Ventilation (Pre-Notification Required)

(Consumers Energy Electric Customers)

I	D	Measure		Incentive	Unit	# of Units	Total Incentive	3
	G111a		56 Inch to 47 Inch Fan Blade Diameter		Fan			
Δ	G111b	Circulation, Exhaust or Ventilation Fans			Fan			
	G111c		48 Inch to 72 Inch Fan Blade Diameter		Fan			
Δ	G112a		16-Foot to < 18-Foot Fan Blade Diameter	\$250.00	Fan			
	G112b		18-Foot to < 20-Foot Fan Blade Diameter	\$400.00	Fan			
	G112c	High-Volume, Low-Speed Fans	20-Foot to < 22-Foot Fan Blade Diameter	\$500.00	Fan			
	G112d		22-Foot to < 24-Foot Fan Blade Diameter	\$700.00	Fan			
Δ	G112e	At Least 24-Foot Fan Blade Diameter		\$800.00	Fan			
	G113	Fan Thermostat Controllers (> 0.	5 HP Fan Motors)	\$190.00	HP			

#### Irrigation (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
AG114	VSD on Agricultural Irrigation System Pumps	\$40.00	HP			
AG115	VSD on Golf Course Irrigation System Pumps	\$40.00	HP			
AG116	Micro (Drip) Irrigation Systems	\$50.00	Acre			
AG117	Low-Pressure or Zero-Energy Sprinkler Nozzles	\$0.50	Nozzle			
AG118	Low- or Zero-Energy Livestock Waterers	\$125.00	Unit			

ricultural Incentive - Page 1

# Agricultural

Check the Buy Michigan Box only if the incentivized piece of equipment meets the Buy Michigan bonus specifications and we can verify the manufacturer affidavit. This means measure may qualify for New Construction.

(Both Commercial and Residential Agricultural Customers qualify for all measures on this page)

Dairy (Pre-Notification Required unless otherwise noted) (Consumers Energy Electric Customers unless otherwise noted)

(	rs Energy Electric Custorners unless ourier						-
ID	Measure		Incentive	Unit	# of Units	Total Incentive	1
AG201	Scroll Compressors for Dairy Refrig	eration with Milk Pre-cooler (EER 10.5 to 11.49)	\$0.08	Lb. Milk/Day			] ⊏
AG202	Scroll Compressors for Dairy Refrige	\$0.04	Lb. Milk/Day				
AG203	Scroll Compressors for Dairy Refri	\$0.08	Lb. Milk/Day			] 🗆	
AG204	Scroll Compressors for Dairy Refri	\$0.04	Lb. Milk/Day			] 🗆	
AG205	Variable Speed Drive on Vacuum	\$100.00	HP			] [	
AG206	Variable Speed Drive on Milk Purr	ps with Existing Milk Pre-Cooler	\$0.10	Lb. Milk/Day			
AG207	Variable Speed Drive on Milk Purr	ps with New Milk Pre-Cooler	\$0.14	Lb. Milk/Day			
AG208	Milk Pre-Cooler Heat Exchanger (	Chiller Savings)	\$0.20	Lb. Milk/Day			
AG209a	Water Pre-Heat Heat Exchanger	Electric Water Heater	\$0.30	Lb. Milk/Day			] 🗆
AG209b	(Heat Recovery Tank, Water Heating Savings)	, , , , , , , , , , , , , , , , , , , ,		Lb. Milk/Day			
AG210	Dairy Refrigeration Tune-Up (Pre-	Notification NOT required)	\$0.04	Lb. Milk/Day			

#### LED Dairy, Poultry and Retrofit Agricultural Grow Lighting (Pre-Notification Required) (Consumers Energy Electric Customers)

ID	Measure							Unit
AG2110	LED Grow Lights < 6,570 Annual Hours	\$0.70	Watt Reduced					
AG211k	LED Grow Lights ≥ 6,570 Annual Hours	\$1.00	Watt Reduced					
AG212	Dairy Long Day LED Lighting Systems	yhting Systems						Watt Reduced
AG213	Poultry LED Lighting Systems							Watt Reduced
		P	Pre	P	ost	Total Watt	s Incentive	
	Select Appropriate Measure # of Watts/ Fixtures (A) (B)				Watts/ Fixture (D)	Reduced (E)= (AxB)-(CxE	Rate (See Above )) (F)	e) Total Incentive (ExF)

# New Construction Agricultural LED Grow Lighting (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive (A)	Unit	# of Fixtures (B)	Watts/ Fixture (C)	Total Watts (D)=(BxC)	Total Incentive (AxD)	<b>*</b> }
AG211c	LED Grow Lights < 6,570 Annual Hours (New Constr.)	\$0.70	Watt Installed					
AG211d	LED Grow Lights ≥ 6,570 Annual Hours (New Constr.)	\$1.00	Watt Installed					

#### Indoor Agriculture Grow Room Dehumidification (Pre-Notification Required) (Consumers Energy Electric Customers)

Total Total # of Incentive Pints/Day Pints/Day ID Unit Dehumidifiers Incentive Measure (A) (C) (B) (D)=(BxC)(AxD) Indoor Agriculture Grow Room Dehumidification AG214 \$1.00 Pint/Day Units (> 155 pints/day) (Year-round Operation)

#### Indoor Agriculture Grow Room LED Lighting HVAC Savings (Pre-Notification Required) (Consumers Energy Electric Customers)

41

	ID	Measure	Incentive (A)	Unit	Total Watts Reduced* (B)	Total Incentive (AxB)	<b>*</b> }		
)[	AG215	Indoor Agriculture Grow Room LED Lighting HVAC Savings (Year-round Cooling)	\$0.15	Watt Reduced					
*Enter the sum of all "Total Watts Reduced" values from above for all AG211a and AG211b entries. CE will calculate and enter for AG211c and AG211d.).									
	Subtotal Agricultural Incentive - Page 2								
	Subto								

## Agricultural

(Both Commercial and Residential Agricultural Customers qualify for all measures on this page)

Check the Buy Michigan Box only if the incentivized piece of equipment meets the Buy Michigan bonus specifications and we can verify the manufacturer affidavit. This means measure may qualify for New Construction.

## Integrated Variable Speed Motors (e.g. ECM) (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive (A)	Unit	Motor Size (HP) (B)	# of Motors (C)	Total Incentive (AxBxC)	<b>*</b> }
AG301	ECM for Cold Storage AHU or Evaporator Fans	\$100.00	HP				

#### Swine Heating (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive	Unit	# of Units	Total Incentive	<b>*</b> }
AG302	Heating Mats for Swine Farrowing Crates - Single Mats	\$50.00	Heating Mat			
AG303	Heating Mats for Swine Farrowing Crates - Double Mats	\$100.00	Heating Mat			

#### Miscellaneous Variable Frequency Drives (< 50 HP) (Pre-Notification Required)

(Consumers Energy Electric Customers)

ID	Measure	Incentive (A)	Unit
AG304	VFD on Agricultural Fans (operating 750 hrs./yr. to 2,000 hrs./yr.)	\$60.00	HP
AG305	VFD on Agricultural Fans (operating more than 2,000 hrs./yr.)	\$80.00	HP
AG306	VFD on Agricultural Pumps (operating 750 hrs./yr. to 2,000 hrs./yr.)	\$40.00	HP
AG307	VFD on Agricultural Pumps (operating more than 2,000 hrs./yr.)	\$50.00	HP

Agriculture VFD Application (See Above)	Installation Type (I)	Control Before VFD (II)	VFD Control Variable (III)	Incentive (See Above) (A)	Controlled Motor Size (HP) (B)	# of Units (C)	Total Incentive (A x B x C)	<b>*</b> }

#### VFD Installation Type (I)

Code	Description	Code	Description
SFA	HVAC Supply Air Fan	CDWP	Condenser Water Pump
RFA	HVAC Return Air Fan	CW	Chilled Water Pump
BEF	Building Exhaust Fan	WSP	Domestic Water Pump
MAF	Makeup Air Fan	FWP	Boiler Feedwater Pump
CTF	Cooling Tower Fan	НW	Hydronic HVAC Pump
BDF	HVAC Boiler Draft Fan	PP	Pool Pump
FM	Other Fan (Specify):	PM	Other Pump (Specify):

Subtotal Agricultural Incentive - Page 3

#### Control Before VFD (II)

Code	Description
DD	Discharge Damper
IGV	Inlet Guide Vanes
ocv	Outlet Control/ Throttle Valve
BV	Bypass
ONF	ON/OFF
MISC	Other (Specify):

#### VFD Control Variable (III)

Code	Description
Temp	Temperature
Р	Pressure
Flow	Volume Flow Rate
Misc	Variable Input

Interactive PDF is available at ConsumersEnergy.com/startsaving



#### **General Design and Anticipated Construction Schedule**

(LEED<sup>®</sup>v4 BD+C, Building Design and Construction)

-

\* Final Incentive Application must be received within 60 days of the facility receiving the LEED® Certification.

## Estimated/Actual LEED<sup>®</sup> Certified Savings and Incentives

Totals	Proposed/Certified	Baseline	Savings
kWh			
Mcf**			

\*\*Energy Conversion Constant: 1 Mcf = 10.27 therms

#### LEED<sup>®</sup> Certification Level Planned/Actual

ID	LEED® Certification	Electric Incentive Rate (\$/kWh) (A)	Electric Savings (kWh) (from above) (B)	Electric Incentive (A x B = C)	Natural Gas Incentive Rate (\$/Mcf) (D)	Natural Gas Savings (Mcf) (from above) (E)	Natural Gas Incentive (D x E = F)	Total Incentive (C + F)
WB101	Certified/Silver	\$0.10			\$8.00			
WB102	Gold	\$0.12			\$9.00			
WB103	Platinum	\$0.14			\$10.00			

For all projects, please provide the following reports corresponding to the modeling software on your project.

	DOE2, eQUEST and Visual DOE	Energy Plus	Carrier HAP	Trane TRACE	
1	Building Energy Performance (BEPS) Annual Building Utility Performance Summary (ABUPS)		Annual Cost Summary	Energy Cost Budget/PRM Summary	
2	Building Utility Performance (BEPU)	System Summary - showing the unmet load	Unmet load reports for all plants and systems	Energy Use Summary Reports	
3	Energy Cost Summary (ES-D)	Report that shows annual energy cost by fuel source	Systems Energy Budget by Energy Source	Performance Rating Method Details	
4	System Design Parameters (SV-A)	-	System input data reports	Equipment Energy Use	
5	Details of Exterior Surfaces (LV-D)	-	Wall constructions	Entered Values Report (for all rooms and systems)	

The following documentation must be included with the Incentive Application in addition to the documentation outlined above. If possible, the LEED<sup>®</sup> online portal should be shared with Program staff as an efficient means of providing project information. Energy savings will be validated per the LEED<sup>®</sup> review findings listed below.

- $\,\cdot\,$  LEED® Certification Project Review Report and LEED® Reviewers Comments.
- LEED<sup>®</sup> 2009-EA Prerequisite 2: Minimum Efficiency Use Performance Form: This form details the building's Performance Rating Method Compliance and Total Building Energy Summary.
- EAp2 Section 1.4 Table.xls from all supporting documentation submitted with the LEED® template.
- By applying for Consumers Energy LEED<sup>®</sup> Whole Building Incentive Program you are authorizing Consumers Energy staff to contact USGBC/GBCI to request the final approved LEED<sup>®</sup> report and EAp2 Section 1.4 Table.xls. To streamline this process, you have the option to provide the project LEED<sup>®</sup> online access credentials to Consumers Energy staff to view the final approved reports.

Total LEED<sup>®</sup> Whole Building Incentive

Count on Us®

Go to Top

You know your business best. We'd like to work with you to find creative, custom and effective ways to upgrade the energy efficiency of your operations. We'll support your efforts with rebates based on the amount of energy you save over your base annual energy use.

Eligible natural gas customers will receive \$12 per Mcf of natural gas saved, up to \$500,000 each year with an additional 50% of calculated rebates above \$500,000. Consumers Energy electric customers with receive \$0.10 per kWh of electrical energy saved per year, up to \$2 million across all facilities per customer. All custom incentives are capped at 50% of the total project cost. The Business Energy Efficiency Program is one of several programs designed to help you save energy and money while protecting the plant. Together, we can take an active role in building a clean energy future for Michigan. Learn more at MICleanEnergy.com.

# Pre-Notification is REQUIRED for all Custom Incentives

Please attach supporting documentation as described in the Consumers Energy Business Energy Efficiency Programs Incentive Catalog and/or the Program Policies and Procedures Manual.

#### Step 1: Summary (Please Use One Custom Page Per Custom Measure)

Description			
Before Retrofit***	After Retrofit		

#### Step 2: Energy Savings Summary

ID	Service	Unit	Current Energy Cost (\$/Unit)	Annual Savings (Units/yr) (A)	Incentive Rate (\$/Unit) (B)	Calculated Incentive (A x B)	Project Cost	Simple Payback Period*	Total Custom Incentive	*
CU101	Electric	kWh			\$0.10					
CU102	Natural Gas****	Mcf			\$12.00					

#### Step 3: Miscellaneous Data

Annual Hours of Operation (Hours/yr)	Estimated Measure Life (Years)	Peak Demand Electrical Savings (kW)

#### Step 4: Executive Summary (Please Define Project Scope in Further Detail)

#### **Total Awarded Incentive\*\***

\*Simple Payback Period must be greater than or equal to one year and less than or equal to 15 years to receive the incentive.

\*\*Total Awarded Incentive cannot exceed 50% of the total custom project cost or customer annual limits, whichever is less.

\*\*\*If New Construction, the baseline shall be in accordance with Michigan Energy Code or standard customary practice.

\*\*\*\*Natural Gas custom incentives are awarded at 100% of the calculated incentive up to \$500,000, and at 50% of the incentive above \$500,000.

Total Custom Incentive

Interactive PDF is available at ConsumersEnergy.com/startsaving

**Consumers Energy** Count on Us<sup>®</sup> Go to Top

44

**Instant savings, no application required!** Simply purchase the measures from participating distributors to receive the instant discount. The incentive is a discount at the point of purchase from participating distributors. For full details, visit:

ConsumersEnergy.com/business/energy-efficiency/special-programs/instant-discount-program

## Lighting

Measures	Unit
LED 1x4 Flat Panels (1,500 to 6,000 lm)	Flat Panel
LED 2x2 Flat Panels (≥ 2,000 lm)	Flat Panel
LED 2x4 Flat Panels (≥ 3,000 lm)	Flat Panel
LED Wall Packs / Pole Fixtures / Canopy Fixtures	Fixture
LED Hardwired Trim Kits and Downlight Fixtures	Trim Kit / Fixture
LED Mogul Base HID Lamp Replacements	Lamp

Measures	Unit
LED High Bay Fixtures	Fixture
LED Exit Signs	Sign
LED Pin-Based Lighting Products	Lamp
LED Tube Lights	Tube Light
Daylight Sensors	Sensor

## Food Service Appliances/Equipment

Measure	Size	Unit
ENERGY STAR <sup>®</sup> Commercial Solid Door Refrigerators		Refrigerator
ENERGY STAR <sup>®</sup> Commercial Glass Door Refrigerators		Refrigerator
ENERGY STAR <sup>®</sup> Commercial Solid Door Freezers		Freezer
ENERGY STAR <sup>®</sup> Commercial Glass Door Freezers		Freezer
ENERGY STAR <sup>®</sup> Steam Cookers	3-Pan to 6-Pan	Cooker
ENERGY STAR <sup>®</sup> Hot Holding Cabinets	1/2 Size to Full Size	Cabinet
ENERGY STAR <sup>®</sup> Fryers	3-Pan	Fryer
ENERGY STAR <sup>®</sup> Griddles	4-Pan	Griddle
ENERGY STAR <sup>®</sup> Convection Ovens		Oven
Combination Ovens		Oven
ENERGY STAR <sup>®</sup> Ice Machines	Up to 1,500 lbs.	Machine
Pre-Rinse Sprayers (electric water heater)		Sprayer
Sensor Controlled Food Wrappers		Food Wrapper

#### **Miscellaneous**

Measure	Unit
ENERGY STAR® Clothes Washers (electric water heater)	Clothes Washer
ENERGY STAR <sup>®</sup> Clothes Dryers	Clothes Dryer
3-Phase High Frequency Battery Chargers	Battery Charger
Drinking Water Cooler Misers	Miser
Snack Vending Machine Misers	Miser
Tankless Domestic Water Heaters	Water Heater
High-Performance HEPA Filters	Filter
High-Performance Non-HEPA Filters	Filter
Cogged V-Belt Drives	V-Belt Drive
Night Covers	Night Cover

# **HVAC Equipment**

Measure	Unit
Unitary Air Conditioning Units (RTUs)	Unit
Packaged Terminal Air Conditioners (PTACs / PTHPs)	PTAC / PTHP
Ductless Air Conditioning Systems (mini-splits)	System

#### Agriculture

Measure	Unit
Engine Block Heater Controllers	Controller
Low- or Zero-Energy Livestock Waterers	Waterer
Circulation, Exhaust or Vent Fans (24" to 71" fan blade diameter)	Fan

**Instant savings, no application required!** Simply purchase the measures from participating distributors to receive the instant discount. The incentive is a discount at the point of purchase from participating distributors. For full details, visit:

ConsumersEnergy.com/business/energy-efficiency/special-programs/instant-discount-program

#### Food Service Appliances/Equipment

Measure	Unit
ENERGY STAR <sup>®</sup> Fryers	Fryer
Large Vat Fryers	Fryer
ENERGY STAR <sup>®</sup> Griddles	Griddle
ENERGY STAR <sup>®</sup> Steam Cookers (5-pan or 6-pan)	Cooker
Infrared Charbroilers	Charbroiler
Infrared Rotisserie Ovens	Oven
Infrared Salamander Broilers	Broiler
Infrared Upright Broilers	Broiler
Pasta Cookers	Cooker
ENERGY STAR <sup>®</sup> Convection Ovens	Oven
Combination Ovens	Oven
Commercial Conveyor Ovens	Oven
Rack Ovens (single or double)	Oven
ENERGY STAR® Dishwashers (natural gas water heater)	Dishwasher
Pre-Rinse Sprayers (natural gas water heater)	Sprayer
Commercial Kitchen Ventilation Controls (natural gas heat)	Rated CFM

### **Domestic Water Heaters**

Measure	Unit
Tank-Style Water Heaters	Water Heater
Tankless Water Heaters	Water Heater

## **HVAC Equipment**

Measure	Unit
High-Efficiency Hydronic Boilers (at least 90% efficiency)	Boiler
High-Efficiency Furnaces (at least 92% efficiency)	Furnace

#### Agriculture

Measure	Unit
High-Efficiency Unit Heaters (at least 92% efficiency)	Unit Heater

#### **Miscellaneous**

Measure	Unit
Steam Traps	Steam Trap
Sash Stops (natural gas heat)	Sash Stop
ENERGY STAR <sup>®</sup> Clothes Washers (natural gas water heater)	Clothes Washer
ENERGY STAR <sup>®</sup> Clothes Dryers	Clothes Dryer
Pool Covers (automatic or manual, 400 to 10,000 ft²)	Pool Cover

# **APPENDIX**

# Variable Frequency Drive Information Worksheet

Completed worksheet must be included with the Incentive Application for all custom incentive VFD projects and where specified for prescriptive VFD measures. In addition, must complete a minimum of seven continuous days of line side (NOT load side) power monitoring before (if retrofit) and after installation (it is recommended to meter power every 15 seconds).

Fan / Pump Information	
Fan or pump ID tag (from worksheet):	Type of area served by fan or pump:
lf fan, note type	
(centrifugal, forward curve,	
backward curve, axial, etc.):	Equipment served by fan or pump:
Nominal Horsepower (HP)	Nameplate motor efficiency
(if multiple motors, list individual HP ratings):	(if multiple motors, list individual efficiencies):
Manufacturer:	Model:
	Pressure
Full load design conditions: Flow (CFM, GPM):	(inches static, feet of water, PSI, other):
Existing controls (discharge damper, inlet guide	Existing set point
vanes, outlet control valve, bypass valve, etc.):	(inches static, feet of water, PSI, other):

#### **Operation Hours**

The fan or pump operates the following hours (e.g. 0600 to 1800 or on demand):

Summer		Winter	
Weekdays	to	Weekdays	to
Saturdays	to	Saturdays	to
Sundays	to	Sundays	to
Number of shifts per weekday:		Number of shifts per weekend day:	

#### **Existing Motor Load**

The fan or pump oj	perates the following hours (e.g. 0600 to 1800 or on demand):	
Option 1 (retrofit):	Measured input power under full load:kW (true RMS power),Power Factor (PF)	
Option 2	Measured current and voltage under full load:AmpsVolts	
(retrofit):	Three-phase load calculation =Amps xVolts xPF x 1.73 / 1,000 =kW	
Option 3	Measured or estimated fan or pump full load:kW	
(retrofit or new):	If estimating load, provide description, assumptions and formula used to calculate power:	

#### **Proposed Operations**

The proposed VFD will be automatically controlled to maintain the following set points:

Flow (CFM, GPM, other): \_\_\_\_

Pressure (in static, feet of water, PSI, other):

If other, please describe: \_\_\_\_\_

**Consumers Energy** Count on Us<sup>®</sup> Go to Top

# **APPENDIX**

### Compressed Air Correct Sizing Worksheet

Completed worksheet must be included with the Incentive Application when applying for the Correct Sizing Air Compressor (CA124) measure incentive. In addition, must complete a minimum of seven continuous days of power monitoring before and after retrofit (it is recommended to meter power every 15 seconds).

	Existing/Baseline	Proposed/Post
Size of Air Compressor(s) (HP)		
Air Compressor(s) Control Strategy		
Nominal Production Rate During Data Collection (CFM)		

Annual Hours of Operation (hrs./yr.)	
Typical Discharge Pressure of the Air Compressor in this application (psig)	

